# Temenos Value Benchmark



### What is Temenos Value Benchmark?

It is a strategic survey-based program to examine business performance and value creation enabled by the bank's investment in IT, structured around business and IT metrics and qualitative best practices.

### Why is it relevant?

A structured approach to provide insights into our clients' business and IT performance that aligns with the value lifecycle for business-led technology transformation.

### How does it work

As a participant, you will receive a report with rich data and insights over 100 pages long. This report is tailored to each participant's specific context and business model based on what is important to them, including regulatory pressures in their region.

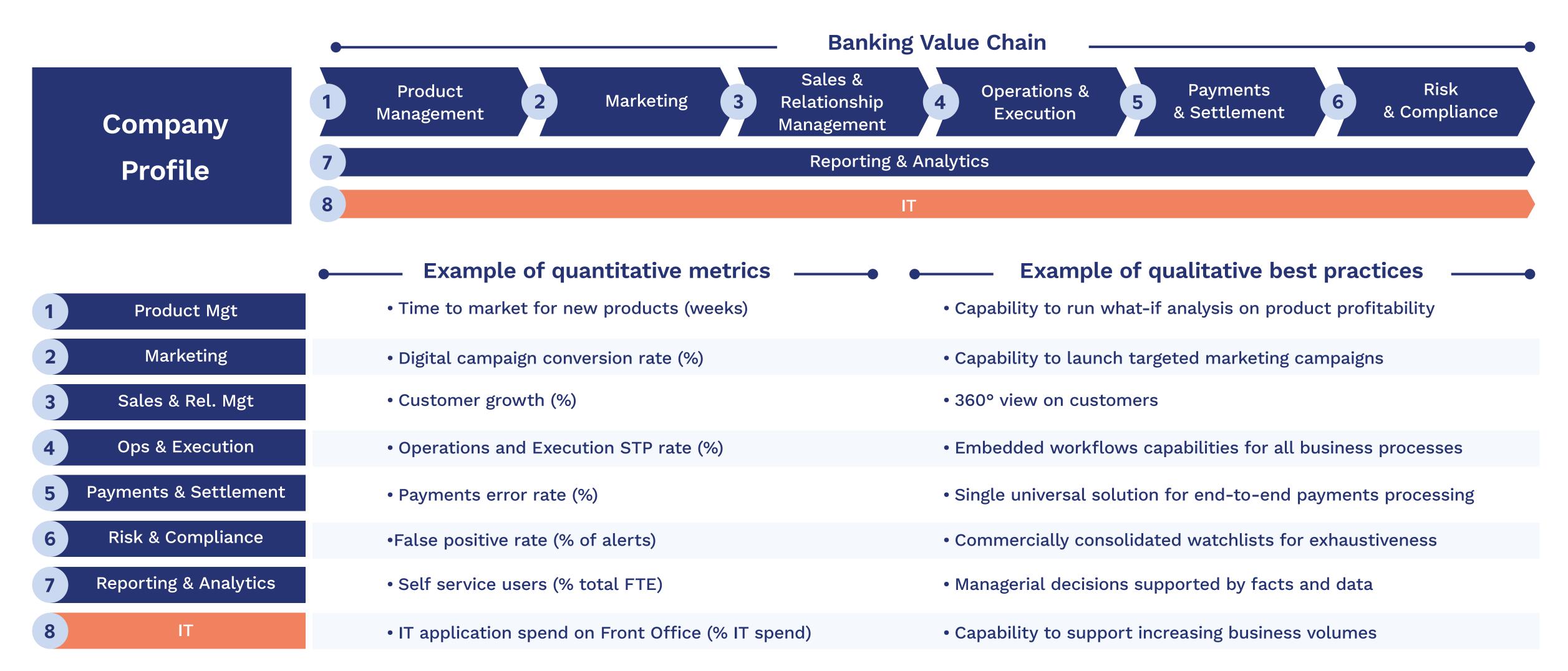
### The report is divided into three sections:

- Key insights based on trends and patterns
- Drivers of banking performance
- Best practices for running the business better.

The second and third sections provide quantitative and qualitative metric comparisons by domain, so participants can see where they stand compared to the industry average and best in class.

Quantitative data we collect during the remote workshops will be presented to you and compared with the bottom quartile, average and top quartile. This will provide us with a robust data-driven foundation to give you recommendations.

# Temenos Value Benchmark performance analysis



Structured to cover the end-to-end banking value chain covering 8 business domains Key business process and diagnostic metrics linked to best practice maturity

## Testimonials from our valued clients



"Using the technology we have now and with the Temenos Value Benchmark, we are able to pull data we did not have access to in a meaningful way; to customize our products and services, to grow market share, and to deliver a reliable and stable level of performance."



**Gregory N. Hill** CEO, ANSA

# Julius Bär

"The Temenos Value Benchmark is comparing you with other banks, it has an **operational focus**, and it is **building your relationship with Temenos**. If we do it again over the years, it will give us great insights compared to all the other benchmarks out there."



**Thomas Fehr**COO, Julius Baer



"A great example of the value I got from the Temenos Value Benchmark and why I would encourage my banking counterparts to participate in this program, is the metric I received on Page 1 of the report: IT cost as a % revenue. This benchmark metric paid off im-mediately as it revealed to me the true cost of my IT and how I must continue to optimize and automate as I grow my customer base as Canada's first digital challenger."



**Dan Dickinson** CIO, EQ Bank