Get Ready to Scale

Temenos Scale Program guide

Tools, support, and raw inspiration.

Everything you need to make your innovation a reality.

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Innovation starts here

At Temenos, we're driven by one thing: always delivering more to our thousands of financial services customers around the world. That means innovating faster. And creating an ecosystem in which original thinkers and talented developers like you can push their ideas to the limit.

As the banking industry embraces open innovation and platforms, there's huge potential to create and sell solutions that transform consumer experiences and change the DNA of how banks operate. Whether you're a FinTech, developer working at a bank, or implementation consultant, choosing Temenos means choosing to accelerate innovation. We'll help speed you through development to launch. And see your ideas showcased in front of the widest possible banking audience.

Sounds like something you want to be part of? Then Scale is for you. Get access to the tools and resources you need in this guide.



Martin Bailey
Director of Innovation and Ecosystem,
Temenos

The Temenos Scale Program: What's in it for you?

Communities drive banking innovation. And the Temenos Scale Program is all about collaboration and co-innovation. It's where you can develop, test, and hone your ideas—as well as launch them with our help.

It's not just our world-leading banking software you get access to. It's our team of experts. And thousands of cutting-edge developers exchanging experiences, driving ideas as far as they'll go.

There's some other stuff too:



Access to our API catalogue.



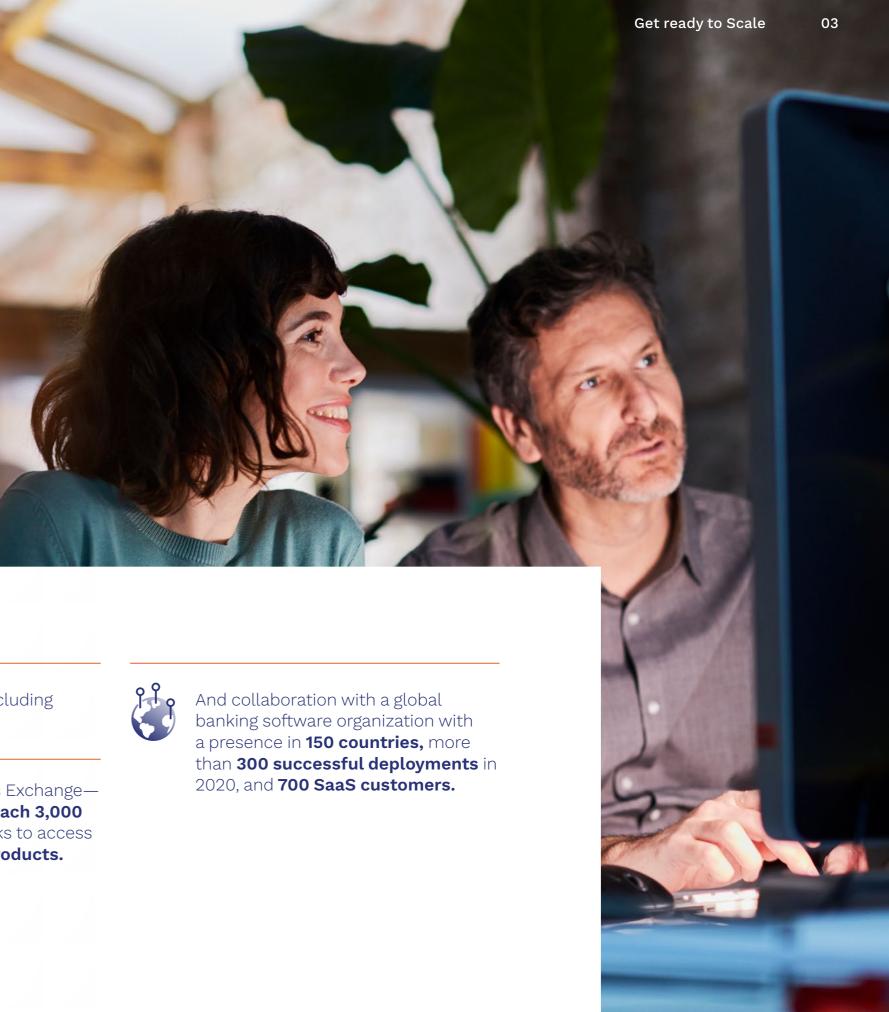
Events and webinars, including monthly Tech Talks.



Shared or dedicated sandboxes to build and test in.



A marketplace—Temenos Exchange that allows FinTechs to **reach 3,000 banking clients** and banks to access **hundreds of Temenos products.**



Temenos Scale Program: DEVELOP, VALIDATE, MONETIZE



Overview | DEVELOP | VALIDATE | MONETIZE | Get Started

Developer looking to tinker with some worldclass APIs? Implementation partner that needs help to figure out what launching actually involves? A FinTech with a solution that's market-ready but not making money?

You're in the right place.

Temenos Scale Program

DEVELOP

Transform your innovative idea into a real solution with our tooling, APIs, and sandboxes.

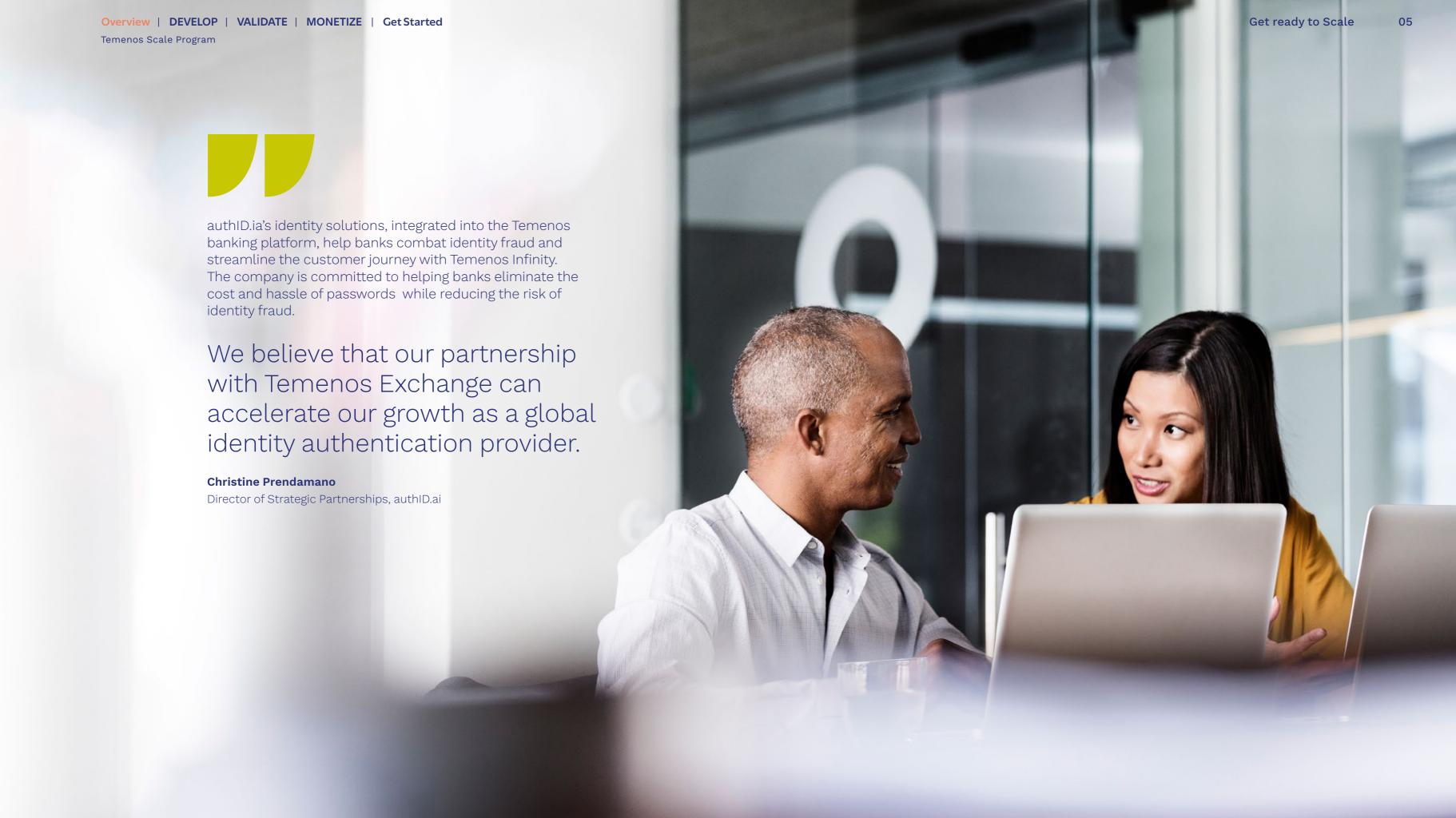
VALIDATE

Get your solution ready for launch with our Market Readiness questionnaires and framework.

Get ready to Scale

MONETIZE

Monetize your marketready solution across Temenos' 3,000+ clients by joining the Temenos Exchange solution ecosystem.

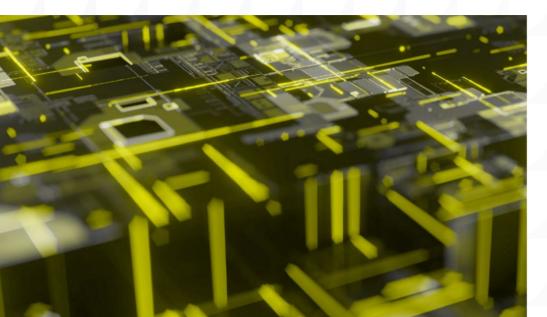


Base Camp features APIs and community Temenos Learning Community (TLC)

DEVELOP – Build your solution with our software

Together, we can deliver fresh solutions for the banking industry.

Your skills, insight, and creative vision combined with Temenos' leading banking software and a raft of tools and support. Use our tried-and-tested development environment as your canvas to integrate and innovate around Temenos software.



Temenos Scale Community: What is it and what's in it for you?

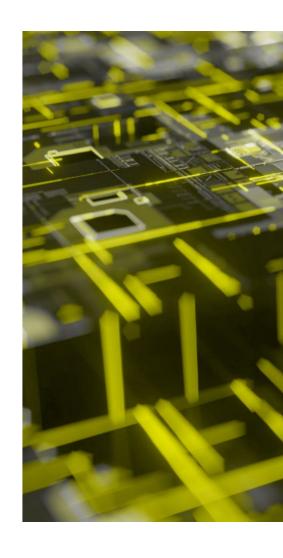
Are you a FinTech or banking software developer with a burning idea? Maybe it's some neat functionality banks don't yet know they can live without. Or a genius new slant on an existing feature that will transform how customers consume financial services. If so. the Scale Community is your starting point. We've got the knowhow wrapped up in API catalogues, articles, webinars, Q&A forums, and stacks more that'll help you develop great solutions with Temenos software.

The Scale Community is created by developers, for developers. Where you can explore our tech, reduce integration friction, and use our software to its best potential. Whatever your goals, however ambitious your plans, you'll find the APIs, information, and support to either kick start your journey or propel your ideas to the next level.

Base Camp: Scale Community Platform (basecamp.temenos.com)

With the information and resources on our community-driven Base Camp portal, you'll get the most out of working with Temenos software. It's a knowledge platform that's free to use. A platform that lets you tap into experts. Discuss challenges. Share ideas. Explore solutions.

On Base Camp, you'll find yourself among other developers and technical people who live and breathe future-looking banking solutions—developing, configuring, designing, integrating, and deploying them with a passion. A community of more than 18,000 individuals, it's where Temenos customers. prospects, partners, and employees come together and get involved. Solve problems, engage with each other, ideate on products. It's all here.



Base Camp features APIs and community Temenos Learning Community (TLC)

> At Base Camp, the Scale Comunity Platform, you'll find detailed information to help you maximize your potential when working with Temenos software:

- Events and webinars, including a monthly Tech Talk open to the wider industry.
- · All the latest release information to keep on top of the most up-to-date features.
- An ideation area, where you can search, vote on, and create ideas as well as make feature requests for Temenos products.
- Technical documentation and expert articles to deepen your knowledge of Temenos products and how to use them effectively.
- A **forum** in which you can ask questions and get answers from the community and our experts.
- A library of more than 4,500 Transact Frequently Asked Questions (FAQs) and around 300 How-tos to help you master any challenge.

Join Base Camp to get started with the community. Just click Login on the top right of the **Base Camp home page** and create an account.



At Wise, we want to set a new standard for global payments, one in which they're faster, more costeffective and more transparent. By working with Temenos, we're able to get closer to achieving this.

Temenos' platform help us access a global banking audience—it's been a real success so far, and we're excited by what's to come.

Abid Mumtaz

Global Head, Wise Platform

Overview | DEVELOP | VALIDATE | MONETIZE | Get Started

Base Camp features

APIs and community

Temenos Learning Community (TLC)

Join TLC

Temenos API Portal (apidocs.temenos.com)

Start creating compelling solutions that sell with access to a catalogue of hundreds of APIs across functionalities including payments, core banking, and digital engagement. In the Temenos API Portal you can find APIs as well as API specs and user guides to understand how they work—and how to best use them.

Access the latest Temenos APIs. Temenos Transact is the most successful and widely used digital core banking solution worldwide, providing functionality across retail, corporate, treasury, wealth, and payments. There are more than 1,000 banks across 150 countries that rely on Transact to provide market-leading innovative products and services to their customers. Plus, we build and deploy software daily, with updates published as part of our monthly release cycle.

Use the Temenos Developer Sandbox. We create a multi-product developer sandbox, which is linked to an API Gateway and reacts to API HTTP requests, giving you a unique learning opportunity for testing your solution. To use the sandbox, just **sign into the API Portal** and request an API key.

Build with Temenos UUX. See how easy it is to transform APIs into modern web applications with the Temenos Unified UX and design system. Temenos UUX works with any UI Framework and is based on industry-standard web components.

Get support as part of the Temenos community.

Temenos' customer support site is where you can put technical questions to our product experts, access training articles and guides, take part in discussions, and share new feature and product ideas with other developers. Go to the **Temenos Base Camp Community** to create an account.



Base Camp features **APIs and Community Temenos Learning Community (TLC)** Join TLC

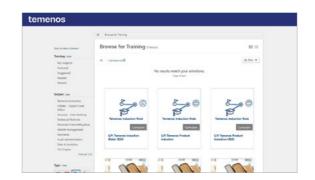
Temenos Learning Community (tlc.temenos.com)

For formal training and certification that will help you realize your business ideas faster, head to Temenos Learning Community. An annual subscription gives you unlimited access to online learning material across Temenos suites, products, and technology. Guides, documentation, a developer forum, and cloud-based model bank sandbox for hands-on experience. Accreditation through membership levels from Member to Innovator.



TLC main page

Your personalized home page. On logging in, you'll see your inbox, calendar, upcoming sessions, and suggested training. From here, you can also access all the other parts of TLC, including sandboxes and the training course catalogue.



TLC Browse for Training

Access more than 600 training courses across Temenos products including core banking, wealth management, payments, and analytics. You can also get onto a Pathway for training, which consists of a set of courses designed for directed learning. We add new courses across different Temenos products all the time.

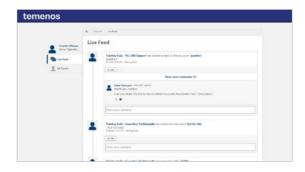
Learning packs are available through TLC Online. They provide a year of unlimited 24x7access to upskill, train, test, and certify yourself in the specialist areas that matter to you and your organization.

Access the biggest players in banking: 41 of the top 50 banks run Temenos.



TLC Learner Home

Includes data relating to your profile – what training you're signed up for and how many hours you've achieved already. In addition, you can find new courses, add subject areas of interest, and get recommendations on other courses.



TLC Live Feed

Where you can chat about all things TLC. Read posts from other members and experts, comment on them, and post your own ideas and questions.

Base Camp features
APIs and community
Temenos Learning Community (TLC)
Join TLC



TLC Sandbox

Get quick access to products in our sandbox environment, including Temenos Infinity and Temenos Transact sandbox applications.

Membership fees

TLC Online membership starts at just €175 a year. This gives you access to the TLC Online platform where you can manage your digital profile, interact with other members, and purchase one or more of our learning packs.

Join TLC Online

To become a TLC Online member, drop your request in at **tlc.temenos.com/signup**. Once you fill in the form, our team will contact you with instructions on how to pay for your membership. Alternatively, speak to your company's training representative to organize payment via invoice.

For more information, please contact tlcenquiries@temenos.com.

Be part of banking software's largest technical community: 18,000+ Base Camp members, growing by 20% year-on-year.

There's more than one reason to join our community of Scalers



Use the tech you want to work with.

There's no proprietary software tying you in. Temenos Unified UX (UUX) is based on Web Components technology, so you can use the latest UX development tools such as Angular, React, and Vue.



Work backed by industry standards.

Temenos core systems are based on BIAN architecture and REST API interfaces, so you'll be part of an ecosystem that's aligned with industry standards.



Innovate quickly, innovate openly.

You get access to Temenos product APIs and sandboxes, along with the information and resources that will supercharge your development cycles.

VALIDATE – Get your solution ready for launch

We want your solution's launch to be a breeze: meticulously planned, seamlessly executed, safely deployed. Testing is a vital part of this. With access to a dedicated sandbox and support, you can push your build to the limit in an API-enabled environment, giving you the assurance that your solution is fully tested from every angle and ready to launch.

Market Readiness Framework: What is it and what's in it for you?

There's no guesswork involved in getting your solution fit for release. That's why we've created a framework that leaves nothing to chance. It gives you the tools to successfully validate your solution and ensure its market readiness – from testing and refinement to establishing its value proposition and how to promote those messages to a wider audience with targeted go-to-market activities. We'll help you cover all the bases.

Our updated, cloud-based Temenos Sandbox allows you to test your solution and experiment with services in a secure, customized, predefined environment. And our proven framework helps you maintain focus and momentum throughout the validation journey. This includes questionnaires to help you think in a market-ready way. From product collateral through to business model definition, and sales and marketing assets. You can also apply to join our Incubation Program, where selected solutions benefit from our expert support.

Access modern, cutting-edge financial organizations: **over 700 SaaS customers** ranging from global banks to more than 70 challenger banks.

Launch with confidence. Validate with Temenos.



Test securely in the Temenos Sandbox.

Testing in our sandbox means you can refine your solution in a safe environment.



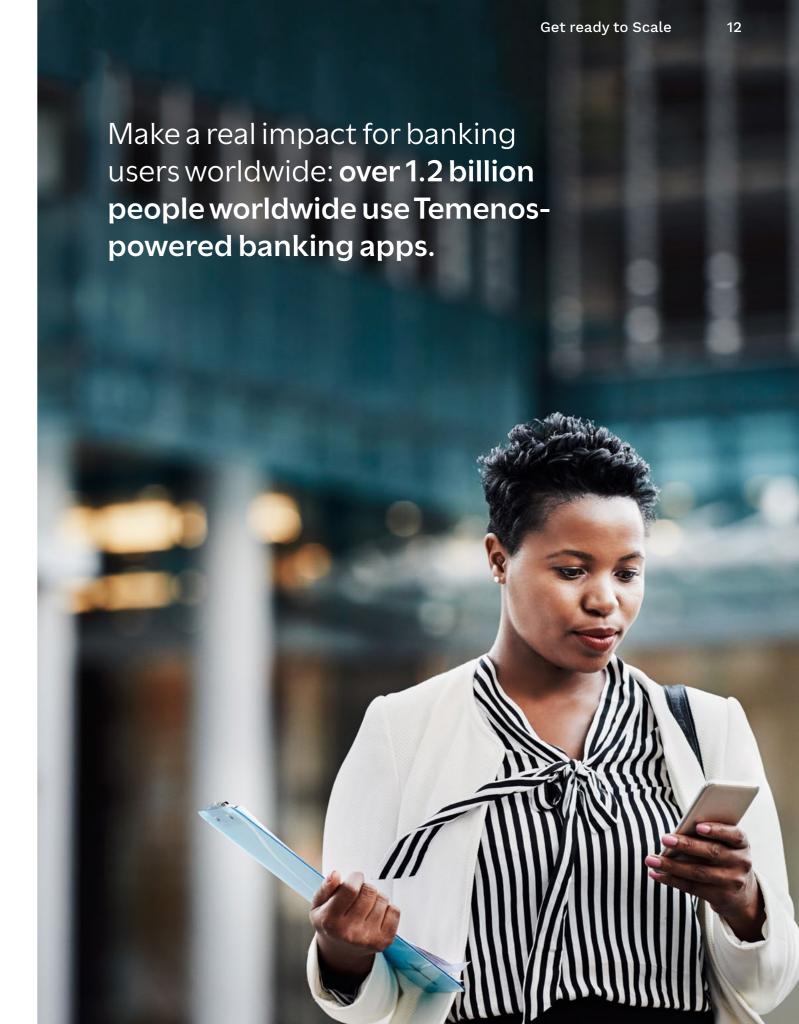
Proven market readiness framework.

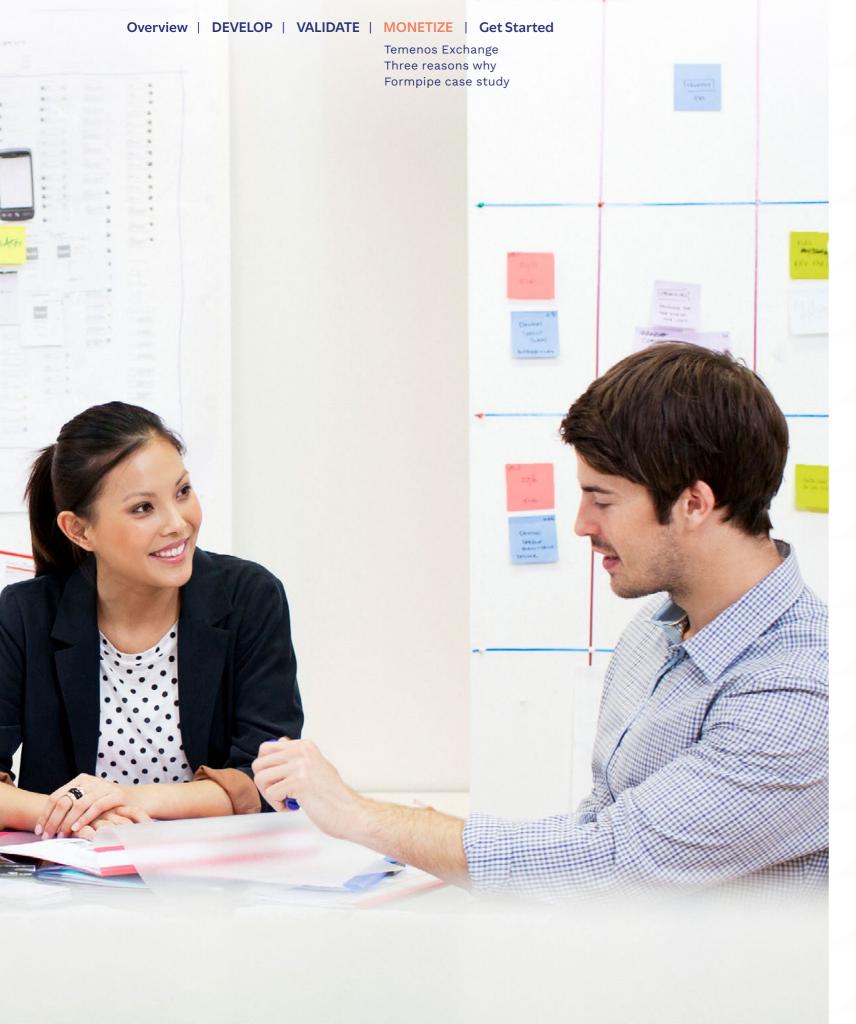
Maturity assessment methodology to help smooth your journey to solution marketreadiness.



Dedicated support channel.

Our expert team is on hand to help you with integration and market readiness enquiries at exchangesupport@temenos.com.





MONETIZE-Make money from your idea

Finely tuned development and deployment cycles are critical. But they're only really the start. If you've got that bit sorted, you're ready to get your head around showcasing and selling your solution. Scale can help. By choosing Temenos, you get the experience and advantage of a world-leading brand and access to thousands of banking clients worldwide.

Temenos Exchange: What is it and what's in it for you?

Let's cut to the chase. As a FinTech or developer, you can gain serious advantage from the Temenos Exchange community. Not only is it the fastest route to market for your ideas, but you also become part of a mutual relationship focused on accelerating revenue generation. It puts your solution before an extensive global banking audience so you can start monetizing it. And you get access to rich end-to-end banking functionality with the potential to sell to thousands of banking clients worldwide.

Joining Temenos Exchange means joining a powerhouse of banking opportunity as well as the 50-plus other FinTechs that are seizing opportunities to deliver innovation to customers and boosting revenues with Temenos.

As a Temenos Exchange provider, you get:



A dedicated section on the Exchange portal that outlines our joint value proposition and gives you a platform to showcase vour solution.



Sales enablement assistance, including a Marketplace on Tour session with our global presales team where we run through a demonstration of your solution along with our products.



Exposure at our major conferences—Scale developer conference, Temenos Kick-Off (TKO) sales conference, and Temenos Community Forum (TCF).



Help build your product into the Temenos Banking Cloud, reducing friction for any bank that wants to use your solution and giving them the ability to fully integrate within an hour.



Access to our client base for a referral fee based on the first two years of license revenues for each customer. If your solution is on the Temenos Banking Cloud, the referral fee applies in perpetuity due to our running and hosting of the integration.

We're committed to making Temenos Exchange work for you and work for our customers. We invest 20% of Exchange revenues back into the ecosystem to ensure that the resources and support you receive maximize your commercial success. This means we're constantly adding more functionality, more support, and more opportunities for you to make money from your solution.

We also want you to get the most out of our partnership. So we're committed to co-marketing and co-branding campaigns to help communicate our joint value proposition.

Please contact exchange@temenos.com for more information on these opportunities.

Sell your solution to a vast banking audience: 3,000 clients choose **Temenos** banking software.

Get ready to Scale

Three brilliant reasons to be part of the Temenos Exchange solution ecosystem



Back the best brand. Working in Temenos Exchange gives you the benefit of leveraging the Temenos brand and association with a world-leading banking software organization and incumbent in core banking.



Access a big market. Temenos has the largest core banking client base. By joining Temenos Exchange, you can write once and sell your solution across a vast banking audience of more than 3,000 clients.



Speed your solution to market. Working in Temenos Exchange will give you a quicker route to market. It's easy to start building, with a standards-based platform that enables fast development and deployments around Temenos software.



Overview | DEVELOP | VALIDATE | MONETIZE | Get Started

Temenos Exchange

Temenos Exchange
Three reasons why
Formpipe case study

CASE STUDY: Formpipe finds frictionless path to deliver new financial services solution and grow its customer base with Temenos

Established in 2004 and with a decade of providing software solutions across a range of industries, Formpipe decided to extend its reach into the banking space.

The company partnered with Temenos to develop its document management solution—aimed at streamlining the document generation, search, retrieval, and upload process and improving the customer experience—using the Temenos Transact platform.

Robust integration with the Temenos software was key to the success of the project, and the Formpipe deployment team was able to create the exact functionality it needed for its solution by working within the Temenos ecosystem.

Today, the software specialist has a significant presence in the banking sector, with nearly 100 banking institutions on its books, ranging from microfinance operations and challenger banks to tier 1 institutions.



Formpipe.

Partnering with Temenos has been one of our best strategic decisions as a business. Working alongside the Temenos team, we managed to avoid friction in the integration process and deliver a solution that's now used by almost 100 financial services organizations. We're hugely excited by the continued growth of Temenos Banking Cloud and our integration with it.

Mike Rogers

Commercial Director, Private Sector, Formpipe

Get started

Whether you're a FinTech, developer working at a bank, or implementation consultant, start your Scale journey here with three simple steps.

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Go to Base Camp—**Scale Community Platform.** (basecamp.temenos.com)

If you already have credentials, enter your username and password. Or click **Create Account** and complete the form to generate your Temenos Community profile.

You're ready to request an API key and all set to Scale.

temenos

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