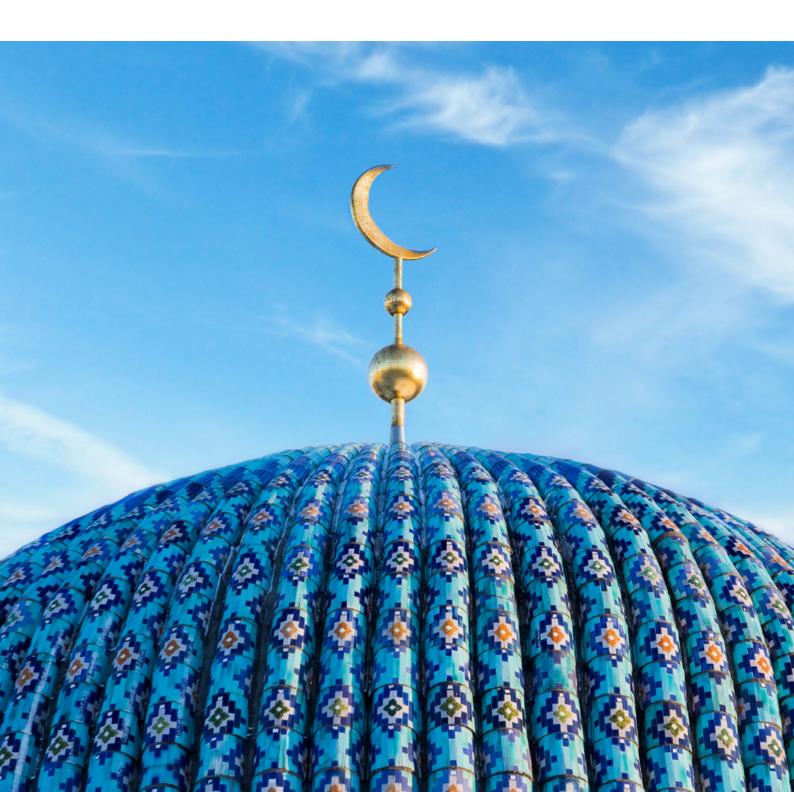


Islamic Trade Finance



Introduction

Our Islamic Trade Finance module has been created to support even the most complex of structures across multiple geographic locations. Created as part of our award winning core-banking solution, it benefits from the support of a complete front to back-office and product lifecycle management software. Fully automatic and online, efficiency and security are enabled through a real-time solution that supports a paperless environment while reducing operational and financial risk. Ultimately, with the components within the Temenos Islamic Trade Finance module your clients can react faster to changing market conditions through a complete, single view.



Select from a range of components that easily integrate into your core banking solution to support Islamic Trade Finance:

The speed in which we have reached go-live is testament to Temenos' experience and capabilities and vindicate one of the many reasons for which we chose their core software platform. Our aim is to be the leading bank in Bangladesh and, with the support of Temenos, we believe we can achieve this.

Mr. S M Amjad Hossain - Chairman of South Bangla Agriculture & Commerce Bank Ltd



Letters

Forfaiting

and Factoring

Islamic Trade Finance



Inward/ Outward **Documentary** Collections











Reimbursements



Highlights

Supports required standards and compliance

All of our Islamic Trade Finance products are compliant with Uniform Customs and Practices (UCP) as approved by the Banking Commission of the International Chamber of Commerce. SWIFT message standards for outward and inward messages are supported. Every year, new SWIFT standards are incorporated into our core platform well before the live date, giving users ample time for clients to familiarise themselves. Furthermore our solution is fully compliant with Islamic banking standards for trade finance transactions. With Temenos Islamic trade finance module, you can create different Islamic structures like Murabaha LC, Musharaka LC, Ijara LC & Musawama LC In addition to Islamic LGs.

Islamic Trade Finance: a single, clear customer view

Truly agile

It is parameter driven to enable easy customisation. Input is through a single transaction, which automatically creates all necessary postings. There is no need for users to understand the underlying business rules or code, so flexibility, business agility and productivity are boosted simultaneously. Parameters will also allow you to centrally setup goods that are acceptable from an Islamic banking perspective.

Single, real-time visibility

Running 24/7 and in real time, instant access to information is available through internet banking applications, and your customers also benefit from a clear understanding through features such as live monitoring of bank, country, project, and counter-party exposure. You can also now access to information faster due to the on-line availability of applications, issued letters of credit, amendments, drawings, and shipping guarantees etc. And with this clear visibility operational and financial risk is mitigated.

	•	Worklist Mess	ages Transaction	Customers	LC Enquiries	Collection Enquiries	Guarantees Enquiries	Swift Messages
Trade Finance	[Customer Details						
Guarantees			Relationship Manager	Addross	Date of Inc	orporation		
Inward Trade Finance Sw	ift Messages							
Miscellaneous Messages		111661 Sony	Trade Finance Officer	1-7-1 Konan Min	ato-ku 0	7 JUN 1865 🛄		
	Basic Details Addres	s Documents Deli	ery Preferences Messag	tes .				
		11661 Short Nam		*				
	Title Date of Incorporation	Full Name	Sony Corporation					
		Corporate Industry	Computer Hardware					
		Corporate Entity Customer						
	Nationality J	lapan Residence	Japan					
	Accounts Loans	Import LC Export LC	Inward Collection	outward Collection	Guarantee Custome	r Liability		
	Account Details							
	Account Account Type	Ccy Ledg	r Balance Cleared Balance L	ocked Amount				
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	65838 Current Accoun 65803 Current Accoun		0,838.89 1,230,838.89	(B) (B)				
	68829 Current Accoun		2,280.04 42,280.04					
	68907 Current Account		42,200.04					
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			Customer Cas Brinsland Int	terest Rate Start Date A	laturity Date			
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Flexible charging/ periodic commission

Parameterization allows the creation of any number of charge and fees types. The calculation methods used can follow industry standards, or can be tailored specifically based on the customer or Shariaa board requirements. If parameters are not comprehensive enough, a technical extension specifes charge and periodic commission types to be added thereby allowing for any calculation method the bank may wish to employ.

Charges and periodic commissions can be taken in any currency, even if the currency is different to that of the transaction. It will automatically default the rate based on the central rate table, or allow the user to input the rate for the charges manually.

Collateral in any currency can be taken at a limit or transaction level for Islamic Trade Finance transactions and can be defined at customer level and by type of product. This allows cash collateral to be used for a single transaction, or if at a facility level, for various transactions concluded for the customer concerned. Partial collateral is also possible, with the system automatically checking the limit for the uncollateralized portion of the transaction. In addition, Islamic Trade Finance also supports the ability to automatically release collateral at payment.

Complete control

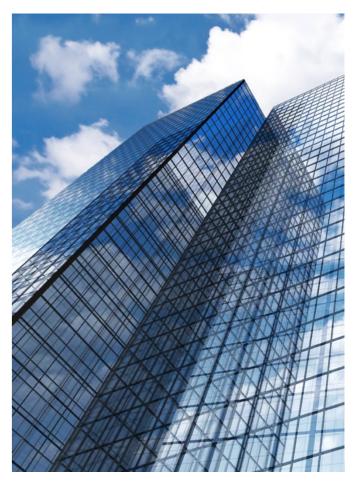
Assignment of proceeds is supported with up to 999 assignee's per transaction with full assignee amount control. This allows the bank to track what has been paid on a multi drawing transaction to the assignees versus the beneficiary or transfer party. In addition, with workflow management, designed to meet various needs for differing bank roles, control is complete ensured.

Enhanced efficiency

A massively scalable, straight through-processing solution combined with comprehensive business functionality and a modern, advanced, secure, open, modular architecture embedded inTemenos award winning Frameworks.

Automatic

Supporting automatic payment for confirmed export and import letters of credit, the system will automatically settle payments under the above transactions should the bank require. In addition, it will also send the relative reminders/ payment message on or before the due date as the bank/ transaction requires. Islamic Trade Finance provides superior workflow management facilities. These workflow processes have been specially designed to meet the various needs for differing roles within the bank. To ensure clarity and efficiency, these streamlined processes are available within each individuals worklist for action within the process.



TEMENOS | 07

Letters of Credit (LoC)

This enables you to efficiently manage the full document life-cycle from pre-advise of the LoC to final maturity of any underlying drawings. A fully automated solution, it offers front-to-back processing and functionality including limit checks and tracing facilities. It delivers a diverse range of services including cash provisioning, silent confirmations and full channel independent advice creation. It gives simple access to the tools, documents and templates that are required including clause and text reference templates, plus users can change views or determine access levels.

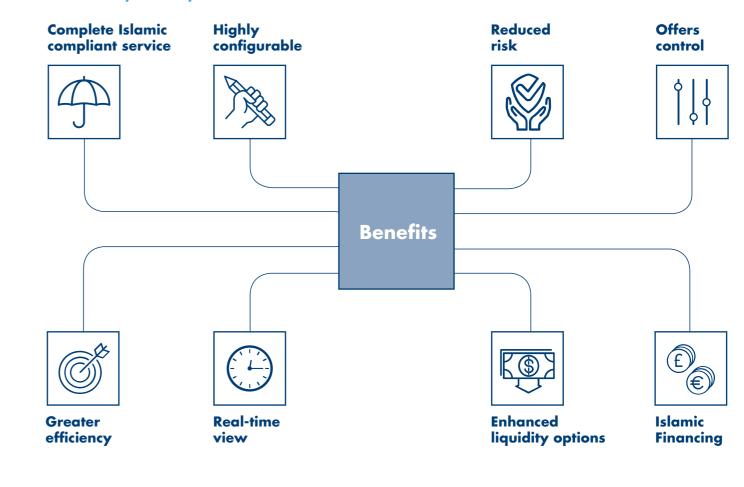
Easy access to Import and Export LoC's through a single view

Customer	111661	Short Name	Sony	A						
Title	111001	Full Name	Sony Corpora							
	tion 07 JUN 1865	T dit Hume	Sony corpore	cion						
Sector	Corporate	Industry	Computer Ha	rdware						
Target	•	-	atus Corporate - L							
Nationality	Japan	Residence	Japan							
Accounts Loa	Import LC	Export LC	Inward Collection	n Outwa	ard Co	llection	Guarantee	Cu	ustomer	Liability
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Transaction Ref	LC Number LC Typ)e	Issue Date	Expiry Date	Ccy	Amount	Outstanding	Amt	00	
	71									
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Basic Details	ENG54123 LC Exp	ts Delivery Pr	ned 22 APR 2014 references Mess	25 JUN 2014		88,700.00	88,70	0.00		# @
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In addition, financing through Islamic contracts like Murabaha, Ijara, Musharaka or Musawama are possible for both collections (inward and outward) and LoC's (import and export). All products benefit from full amendment processing and support. Full financing integration such as financing/discounts with predetermined margins is also available. Other features such as defaulting the bank name in case of Murabaha LC and documents per customer and mode of shipment which enables the automatic check of received documents and highlights anomalies and automated collateral management, available at transaction level or limit level plus automatic release upon payment if required ensures a complete solution.

Benefits to you and your clients





Inward/Outward Documentary Collections

This component supports clean, documentary inward and documentary outward requirements as an alternative payment arrangement to cash in advance or open account terms. It features, automatic tracing facilities allowing the tracer sending frequency to be specified on unpaid/unaccepted items. Supporting all payment types (inward/outward SWIFT message integration), the component offers full advice creation (through channel independence) and full financing integration such as financing/discounts for predefined margins.

And your clients benefit too; efficiency is enhanced through advanced liquidity options such as automated collateral management, available at transaction level or limit level and the ability to waver credit approval and track transaction status of your documentary collections. In addition, increased business opportunities can be realised through the ability to avoid using a line of credit or specific Import.

Easy access to Import and Export LoC's through a single view

Basic Details	Address	Documen	Deuve	ery Preferences	Mess	ages				
Customer	111661		Short Name	Sony		æ				
Title			Full Name	Sony Corpo	oration					
Date of Incorpo	oration 07 JUN	1865								
Sector	Corpor	ate	Industry	Computer I	Hardware					
Target	Corpor	ate Entity	Customer St	atus Corporate	- Large					
Nationality	Japan		Residence	Japan						
Accounts L	oans Impo	ort LC	Export LC	Inward Collec	tion	Outward	Collection	Guarant	ee	Customer Liability
Transaction Re No Documentar	y Collection O	utstanding Documents	3	Type ③ Drawe	er Remit Messa		c Ccy Am	ount Origina	al Due	Date 🥥 🔾
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	Address 1 111661 ation 07 JUN 1 Corporat	Documents F 865 te I te Entity (3 5 Deliver Short Name Full Name Industry	y Preferences Sony Sony Corpor	Messa	ages	c Ccy Am	ount Origina	al Due	Date ③ ④
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Guarantees

This Islamic Trade Finance component covers Inward and Outward guarantees including invocations and payments. The components offer a complete solution, supporting a huge range of guarantees including Issue Performance bonds, Shipping guarantees, Receipt, Bid bonds and Generic guarantees as well as additional guarantees such as soft configurable.

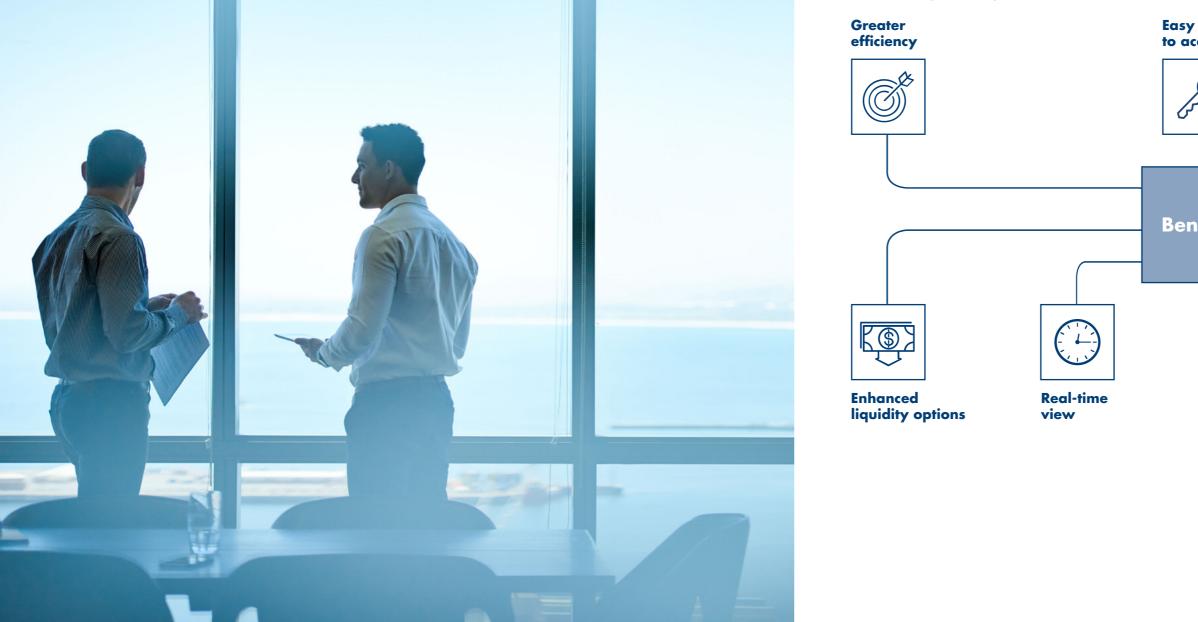
Its guarantee types are configurable within the Guarantees module. This allows the bank to deal in any type of guarantee, rather than allowing only the products the system is delivered with. This is achieved through the judicious use of parameters. The Miscellaneous Deals component caters for all guarantees, both received and issued. With easy access to tools, templates and information on guarantees and full automation of limit checks including collateral management and charges/ commission defaulting, it offers full advice creation ability through channel independence. Guarantee defaults are also supported, including full invocation processing allowing for the various stages of default process.

Your clients benefit from a complete live view, supporting monitoring of bank, country, project, and counter-party exposure. The component ensures faster issuance/advising of guarantees including amendment processing and claims/invocations.

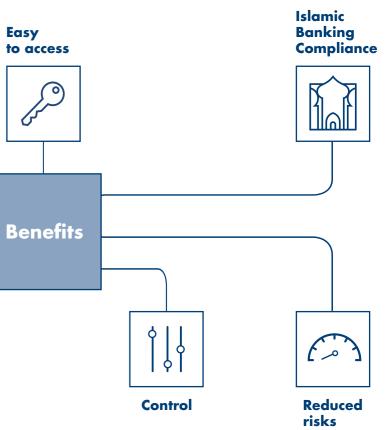
Easy access to information on guarantees

Basic Details	Addr	ess	Docu	ments	De	elivery	y Preferenc	es
Customer		1116	61	Sh	ort Na	me	Sony	
Title					ll Nam		Sony Corpo	
Date of Incorpo	ration	07 JL	JN 1865					
Sector		Corp	orate	Inc	lustry		Compu	iter H
Target		Corp	orate En	tity Cu	stome	r Stat	us Corpor	ate -
Nationality		Japa	n	Re	sidenc	Japan	Japan	
Accounts Lo Guarantees Issue	oans ed	Im	port LC	Ex	port L		Inward Co	ollect
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Guarantees Issue	ed	omer	port LC	Issue [ate	Ссу	Inward Co	Bei

Benefits to you and your clients



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EBOK	07 OCT 2014	8	۲		
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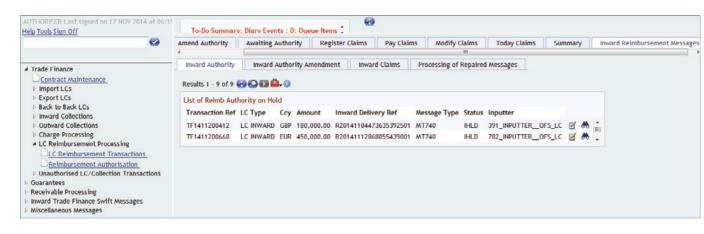


Reimbursements

The Islamic Trade Finance module has been designed to support both automatic and manual processing of reimbursement under letter of credit related messages. It offers front to back auto processing of authorities and claims with full advice creation ability through channel independent.

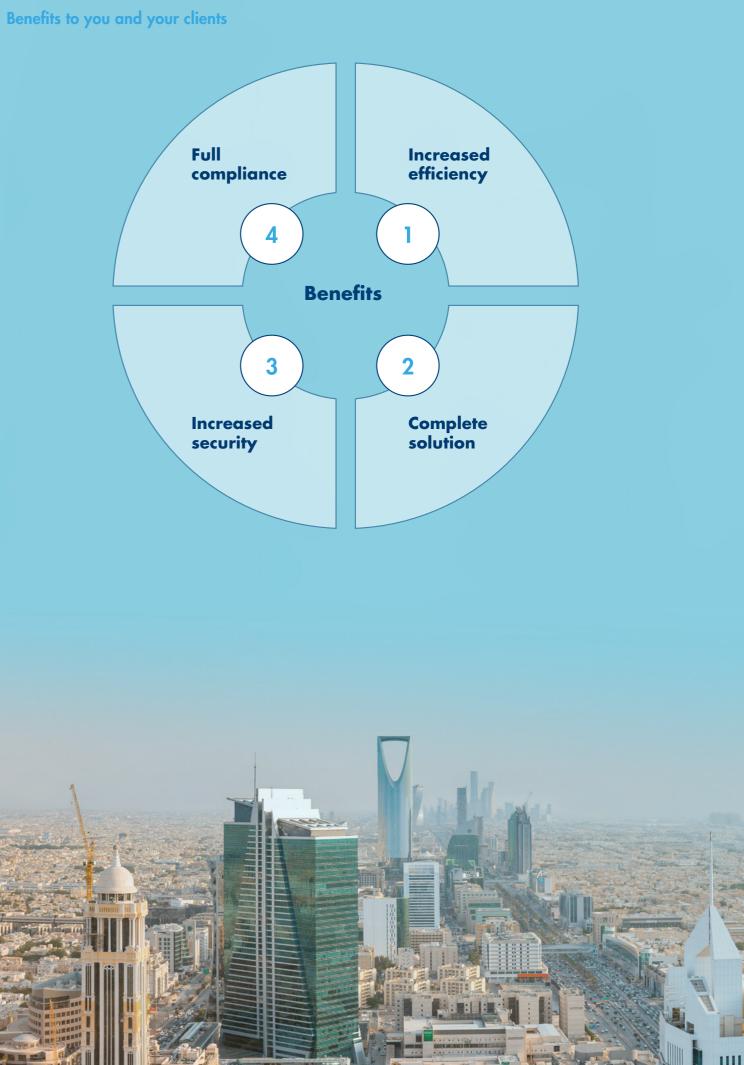
Increased efficiency is ensured through straight through processing from inward/outward swift auto creation of transactions and subsequent Temenos standard checks. For inward messages, users can pick up records at anytime for further processing and also have the option to view the inward message. All unprocessed messages relating to reimbursement are easy to identify through the user friendly interface, ensuring that users have full control at all time.

A complete view of all inward message information



Full control through clear view at all times





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Forfaiting and Factoring

The automated Forfaiting and Factoring component is a powerful sales tool for banks to support clients, which assists in creating positive cashflows for the corporate. The advanced rule based solution allows bank to finance to corporates based on their cashflows. This reduces risk as well as offering corporates the service of giving accurate status of their collections. In essence, it allows the Exporter to simultaneously be fully protected against interest and/or currency rates moving unfavourably during the credit period.

Analysis is now easy; details of invoices (often in multiple formats), can be uploaded into a spread sheet or other agreed format and automatically. The Forfaiting and Factoring application automates a high proportion of the invoice management with inbuilt monitoring functionality supporting limit checks and a rich set of screens and reports for easy management of invoices. This not only results in greater cost efficiencies but also reduces the chance of errors occurring at these stages. It offers multidimensional risk control which allows you to define your risk against multiple parties like the buyer, seller, insurer etc. It also allows conditions to be defined for updating the Product Type based on the default conditions or customer specific conditions. Whilst, duplicate checks against upload history and status are also available enabling a full understanding of the invoice to be established where required. In addition, flexibility is ensured through conditions that can be defined for updating the Product Type based on default or customer specific requirements.

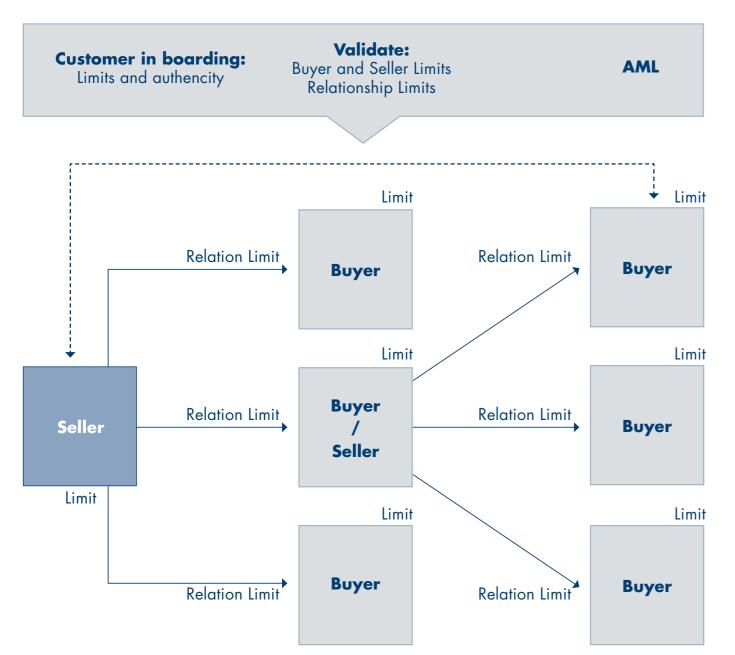
With Forfaiting and Factoring, corporates can now monitor risks against another corporate. This translates into greater customer service by automating much of the process, from how a batch is created, what products and services are to your client, to the detailed processing thereof. They can also benefit from 100% financing with the risk appetite being determinable with or without recourse. And cash flows are improved; as receivables become current cash inflow, this enables exporters to improve financial status and liquidation ability to increase fund raising capability. Corporate also benefit from reduced administration costs through the full management of receivables for exporters and effective control of forward position hedging to reduce risks. Trade opportunities are also increased as now the exporter is able to grant credit to his buyers freely, and thus, be more competitive in the market.



Benefits to you and your clients



Efficiency through automation





About Temenos

Temenos AG (SIX: TEMN), headquartered in Geneva, is the world's leader in banking software, partnering with banks and other financial institutions to transform their businesses and stay ahead of a changing marketplace. Over 3,000 banks across the globe, including 41 of the top 50 banks, rely on Temenos to process both the daily transactions and client interactions of more than 500 million banking customers. Temenos offers cloud-native, cloud-agnostic front office and core banking, payments, fund management and wealth management software products enabling banks to deliver consistent, frictionless customer journeys and gain operational excellence.

Temenos software is proven to enable its top-performing clients to achieve industry-leading cost-income ratios of 25.2% and returns on equity of 25.0%, 2X better than the industry average. These clients also invest over 53% of their IT budget on growth and innovation versus maintenance, which is 2.5X better than the industry average, proving the banks' IT investment is adding tangible value to their business.

For more information please visit <u>www.temenos.com</u>.

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