TEMENOS

THE BANKING SOFTWARE COMPANY

Financial results & business update

Quarter ended 31 December 2018

12 February 2019

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THE BANKING SOFTWARE COMPANY

Disclaimer

Any remarks that we may make about future expectations, plans and prospects for the company constitute forward-looking statements. Actual results may differ materially from those indicated by these forward-looking statements as a result of various factors.

In particular, the forward-looking financial information provided by the company in the conference call represent the company's estimates as of 12 February 2019. We anticipate that subsequent events and developments will cause the company's estimates to change.

However, while the company may elect to update this forward-looking financial information at some point in the future, the company specifically disclaims any obligation to do so. This forward-looking information should not be relied upon as representing the company's estimates of its future financial performance as of any date subsequent to 12 February 2019.

Non-IFRS Information

All non-IFRS information in the presentation is under IAS 18, comparable to prior periods.

Readers are cautioned that the supplemental non-IFRS information presented in this presentation is subject to inherent limitations. It is not based on any comprehensive set of accounting rules or principles and should not be considered as a substitute for IFRS measurements. Also, the Company's supplemental non-IFRS financial information may not be comparable to similarly titled non-IFRS measures used by other companies.

In the tables accompanying this presentation the Company sets forth its supplemental non-IFRS figures for revenue, operating costs, EBIT, EBITDA, net earnings and earnings per share, which exclude the effect of adjusting the carrying value of acquired companies' deferred revenue, the amortization of acquired intangibles, discontinued activities, acquisition related charges, restructuring costs, and the income tax effect of the non-IFRS adjustments. The tables also set forth the most comparable IFRS financial measure and reconciliations of this information with non-IFRS information.

When the Company believes it would be helpful for understanding trends in its business, the Company provides percentage increases or decreases in its revenue (in both IFRS as well as non-IFRS) to eliminate the effect of changes in currency values. When trend information is expressed herein "in constant currencies", the results of the "prior" period have first been recalculated using the average exchange rates of the comparable period in the current year, and then compared with the results of the comparable period in the current year.

Agenda

1. Business update……David Arnott, CEO
2. Financial update…… Max Chuard, CFO, COO
3. Summary……..Max Chuard, CFO, COO
4. Q&A

Business update

David Arnott, CEO

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Outstanding Q4 and FY 2018

Q4 2018

- Total software licensing growth of **15%**
- Total revenue up **12%**
- EBIT up **15%**

FY 2018

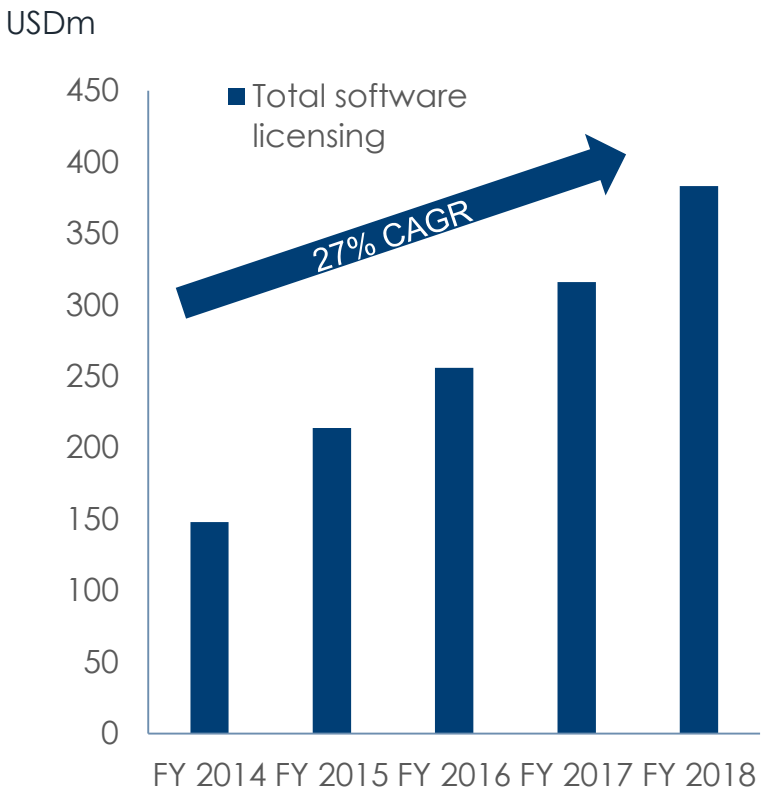
- Total software licensing growth of **21%**
- Total revenue up **14%**
- EBIT up **21%**
- EPS of **USD 2.96, +21%**

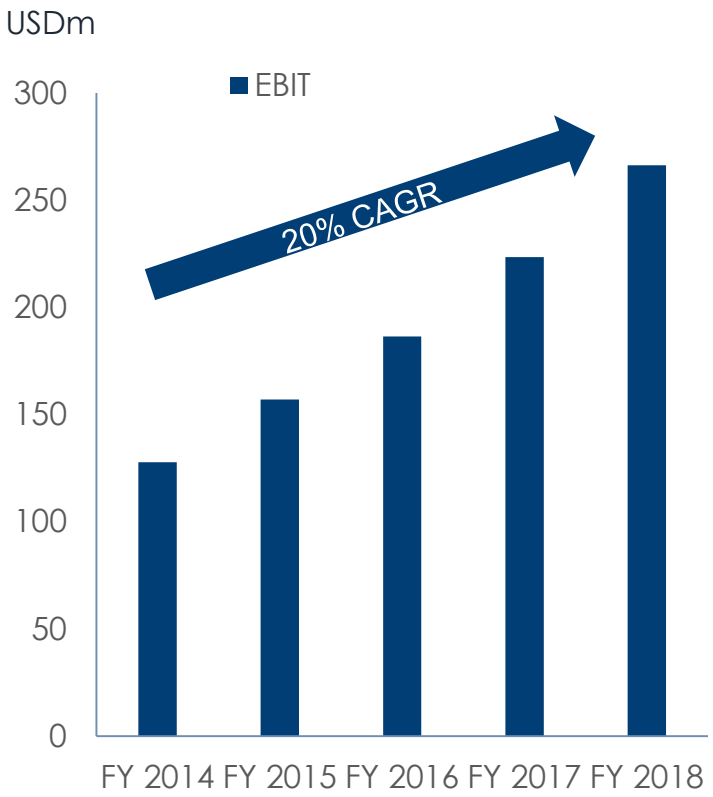
"Banks urgently need to move to a state-of-the-art application landscape. Without one, they will find it hard to do more than merely survive the next decade."

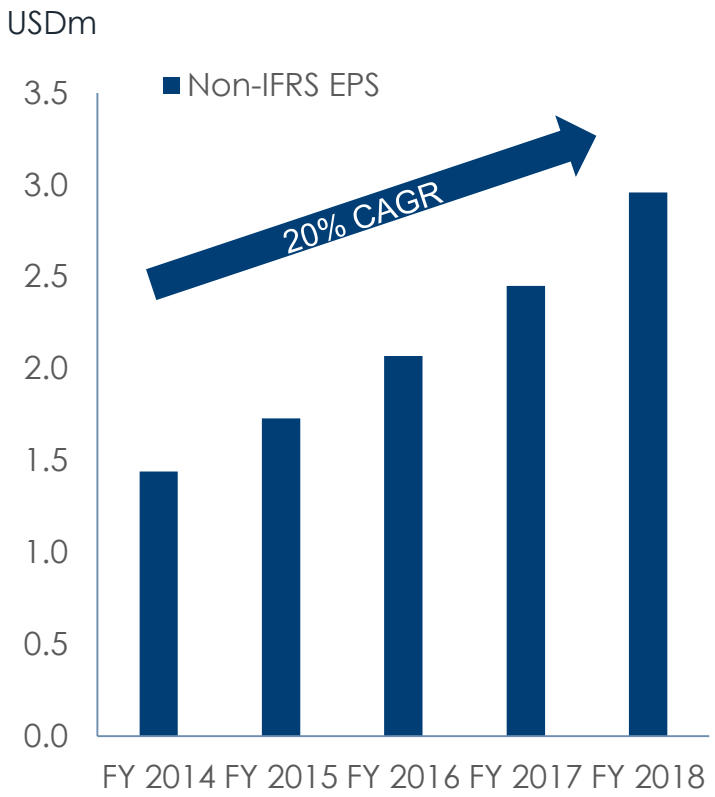
FORRESTER®

Source: Jost Hoppermann, Forrester – The State of Digital Banking Transformation, 2019 - December 2018,
**Figures are non-IFRS IAS18 c.c. growth rates*

Consistently very strong performance





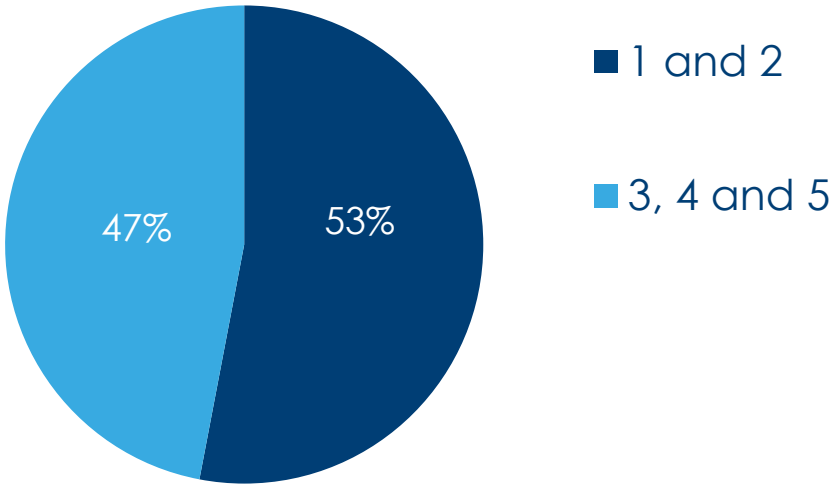


Q4 and FY 2018 sales review

- Broad based demand in 2018 across all segments, tiers and geographies
- Digital and regulatory pressure, move to open banking and cloud adoption are driving market growth
- Signed two strategically important deals in US: a top tier US bank for visionary front office replacement and PayPal, Inc. for loan management in the cloud
- Very strong performance in Middle East and Africa
- SaaS Total Contract Value increased over 6x in 2018 to reach USD 59m by year end
- 28 new customer wins in Q4, total of 76 in FY 2018
- Continued investment in sales and marketing

Strong contribution across tiers

FY 2018 total software licensing



Strong growth in SaaS and cloud adoption

- Strong incremental growth in demand for SaaS and cloud adoption, exceeding our expectations
- Banks are seeking multiple benefits from the cloud:
  - De-risk implementation
  - Decrease time-to-market
  - Lower infrastructure costs
  - Increase resilience
- We see growing appetite for large institutions to optimise delivery through cloud
- Demand is broad based across geographies and tiers
- We differentiate by having the broadest banking functionality whilst being able to fully leverage the benefits of running in the cloud
- Traditional players have limited cloud capabilities and cloud-based vendors have limited banking functionality

FY 2018 operational overview

- Packaged, upgradeable product with 25 years of innovation and functionality enables seamless deployment from day 1
- Over 5,000 third party Temenos consultants, critical mass of experts available to support clients across implementation, testing and training
- Best references in the market, major projects progressing well
- 95 full go lives in 2018, 233 go-lives across all implementations – taking a client live every 1.5 days
- Significant traction with Temenos Learning Community, industrialised training for partners and clients

Nordea Bank of Ireland Commerce Bank Member FDIC

Financial update

Max Chuard, CFO, COO

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Performance vs. revised 2018 guidance (c.c.)

	Initial guidance	Revised guidance	Exceeded
Non-IFRS total software licensing	13.5% to 18.5%	15% to 20%	**21%**
Non-IFRS Total revenues	10% to 13%	12% to 14%	**14%**
Non-IFRS EBIT	USD 255 to 260m	USD 262 to 264m	**USD 266m**
IFRS EBITDA conversion into operating cash flow	100%+		**117%**

Exceeded revised guidance range

Non-IFRS (IAS 18) income statement – operating

IAS 18, in USDm	Q4 18	Q4 17	Y-o-Y reported	Y-o-Y c.c.	FY 18	FY 17	Y-o-Y reported	Y-o-Y c.c.
Software licensing	115.1	99.2	16%	16%	307.4	248.5	24%	23%
SaaS and subscription	20.0	19.1	4%	6%	75.6	67.5	12%	12%
Total software licensing	**135.1**	**118.3**	**14%**	**15%**	**383.0**	**316.1**	**21%**	**21%**
Maintenance	81.6	73.1	12%	13%	307.5	274.8	12%	12%
Services	41.1	41.2	0%	2%	156.2	145.8	7%	5%
Total revenue	**257.8**	**232.6**	**11%**	**12%**	**846.7**	**736.7**	**15%**	**14%**
Operating costs	156.9	145.0	8%	9%	580.4	513.1	13%	11%
EBIT	**100.9**	**87.6**	**15%**	**15%**	**266.3**	**223.5**	**19%**	**21%**
Margin	39.2%	37.7%	1.5% pts		31.5%	30.3%	1.1% pts	
EBITDA	**115.5**	**101.2**	**14%**	**14%**	**321.9**	**273.5**	**18%**	**19%**
Margin	44.8%	43.5%	1.3% pts		38.0%	37.1%	0.9% pts	
Services margin	16.3%	16.0%	0.3% pts		11.5%	9.7%	1.9% pts	

Other key financial metrics

EPS

- Q4 18 EPS of USD 1.15, +15%
- FY 18 EPS of USD 2.96, + 21%

Operating cash flow

- FY 18 operating cash flow of USD 365m, up 22%
- FY 18 operating cash conversion of 117% into non-IFRS EBITDA
- DSOs down 9 days organic

Debt and leverage

- Net debt of USD 526m as of 31.12.18
- Leverage at 1.6x at year end

Dividend

- 2018 dividend of CHF 0.75 announced
- Subject to shareholder approval at 2019 AGM

Very strong performance across all key financial metrics

2019 outlook and guidance

Max Chuard, CFO and COO

Strong start to 2019

Revolutionising Temenos banking software

TEMENOS
T24 Transact

TEMENOS
Infinity

Acquisitions and investments

AVOKA

NUODB

Strategic deal signed

Bloomberg

Combining the richest banking functionality with ground-breaking technology

Experience Driven	Designed around customer experience excellence
Design Lead	Delivering innovative solutions quickly
Independent Deployment	Independent front office and core banking
API first	Open APIs between our products, between us and 3rd parties
Continuous Deployment	Build in the morning, consume in the afternoon, upgrade constantly
Cloud native, Cloud agnostic	25 years of banking software, now Cloud native and Cloud agnostic ▪ Scale ▪ Elasticity ▪ Security ▪ Resilience by design, also across clouds ▪ TCO

Deployment options

On-premise

Azure

aws

Google Cloud Platform

Temenos Cloud

Distribution – Digital Front Office

TEMENOS Infinity

- A winning independent, omni-channel digital banking solution
- Open API-first design
- Outstanding digital customer acquisition and onboarding capabilities in the cloud
- Designed around customers using design-led thinking, user journeys and a single customer view

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Manufacturing – Core Banking

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T24 Transact

- Continuous deployment
- Cloud-native, cloud-agnostic
- Independently scalable
- Reduced TCO

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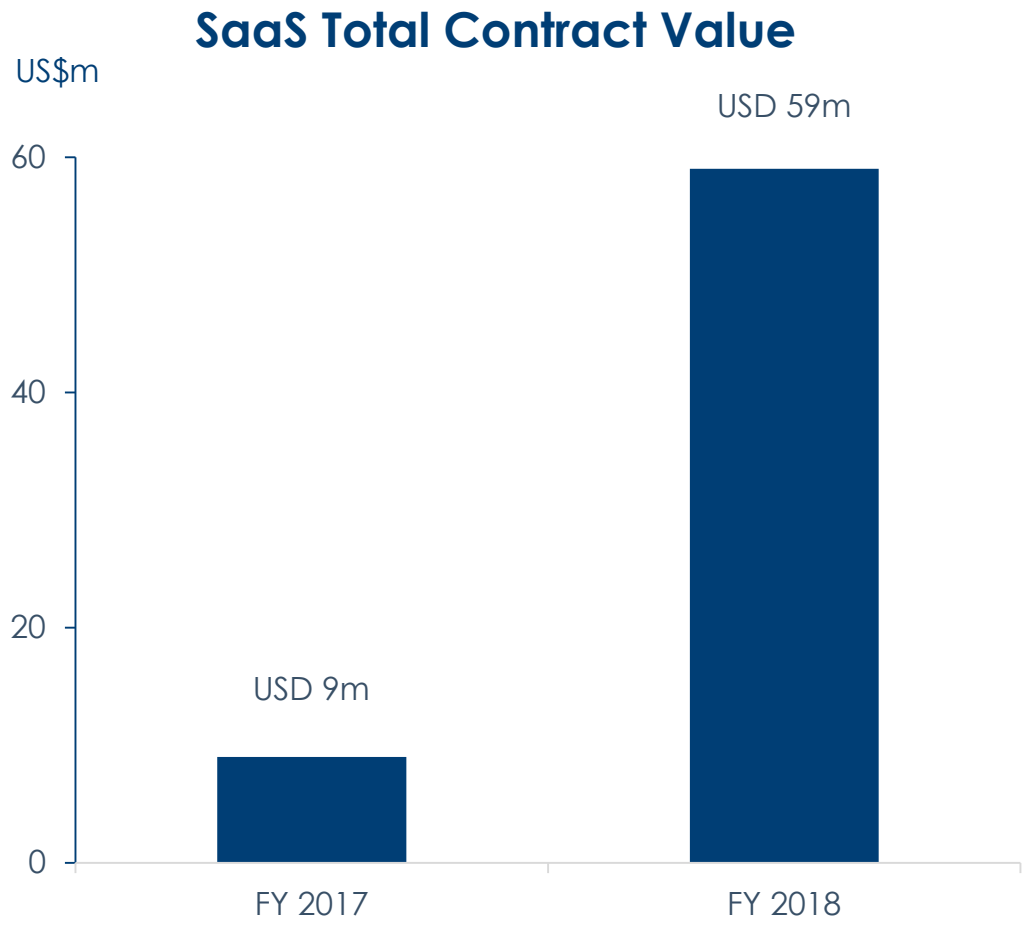
Building momentum in the US

- Key US deals signed in 2018
  - PayPal, Inc. for a loan management system in the cloud
  - Strategically important top tier US bank for Temenos Infinity
- Acquired Avoka, a US headquartered market leader in customer acquisition and on boarding with over 85 customers in the US, Europe and Australia
- Avoka enables banks to create simple customer experiences to improve conversion rates, integrated as part of Temenos Infinity
- Acquired in December 2018 for USD 245m, funded with cash and debt
  - c.30% revenue growth in 2018, similar growth expected in 2019 to reach USD 50m of revenue
  - 50% of revenue is recurring SaaS product revenue, 50% implementation services
  - Expected to be non-IFRS EPS neutral in 2019, accretive in 2020 and to achieve group margins in 2 years

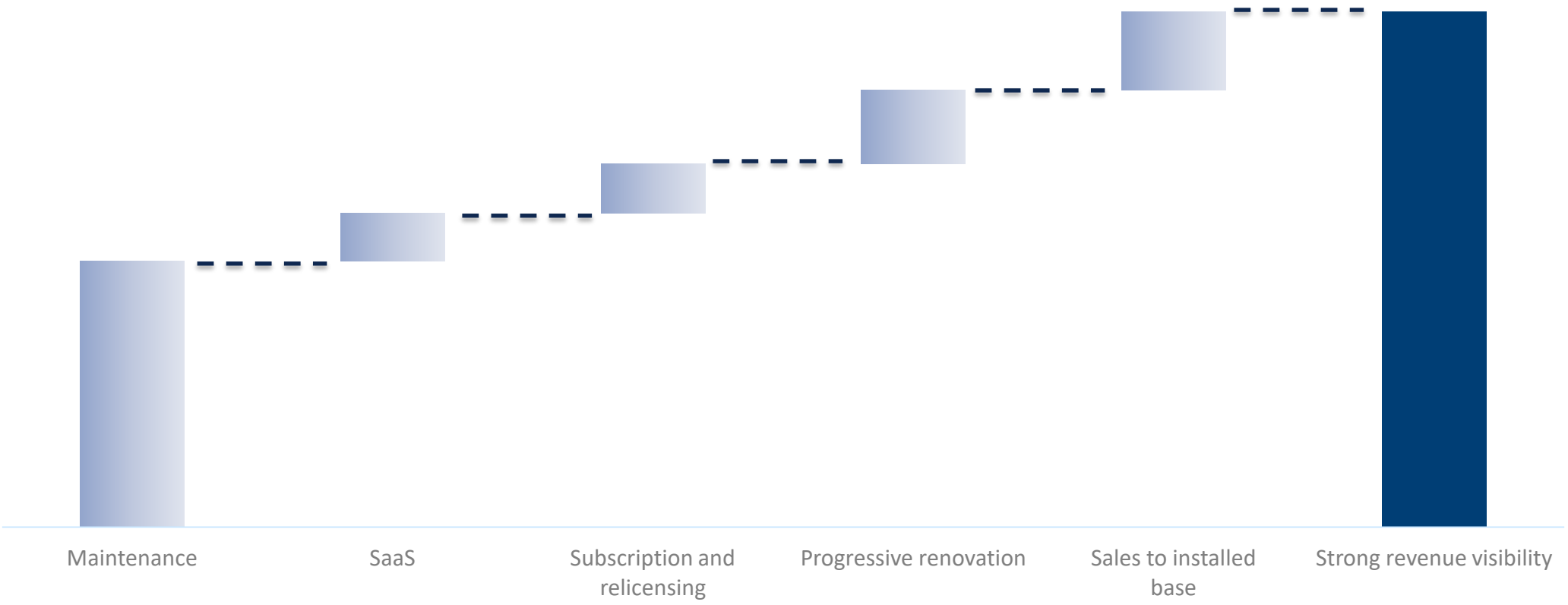
SaaS and cloud driving incremental demand

- Significant growth in incremental demand for SaaS and cloud adoption
- Highly differentiated packaged product with full cloud capabilities
- Total Contract Value has increased over 6x from FY 17 to FY 18
- Growth driven by neo-banks, larger institutions looking to renovate for digital, and banks looking to launch services across multiple countries
- Growth is accelerating in 2019 and the medium term



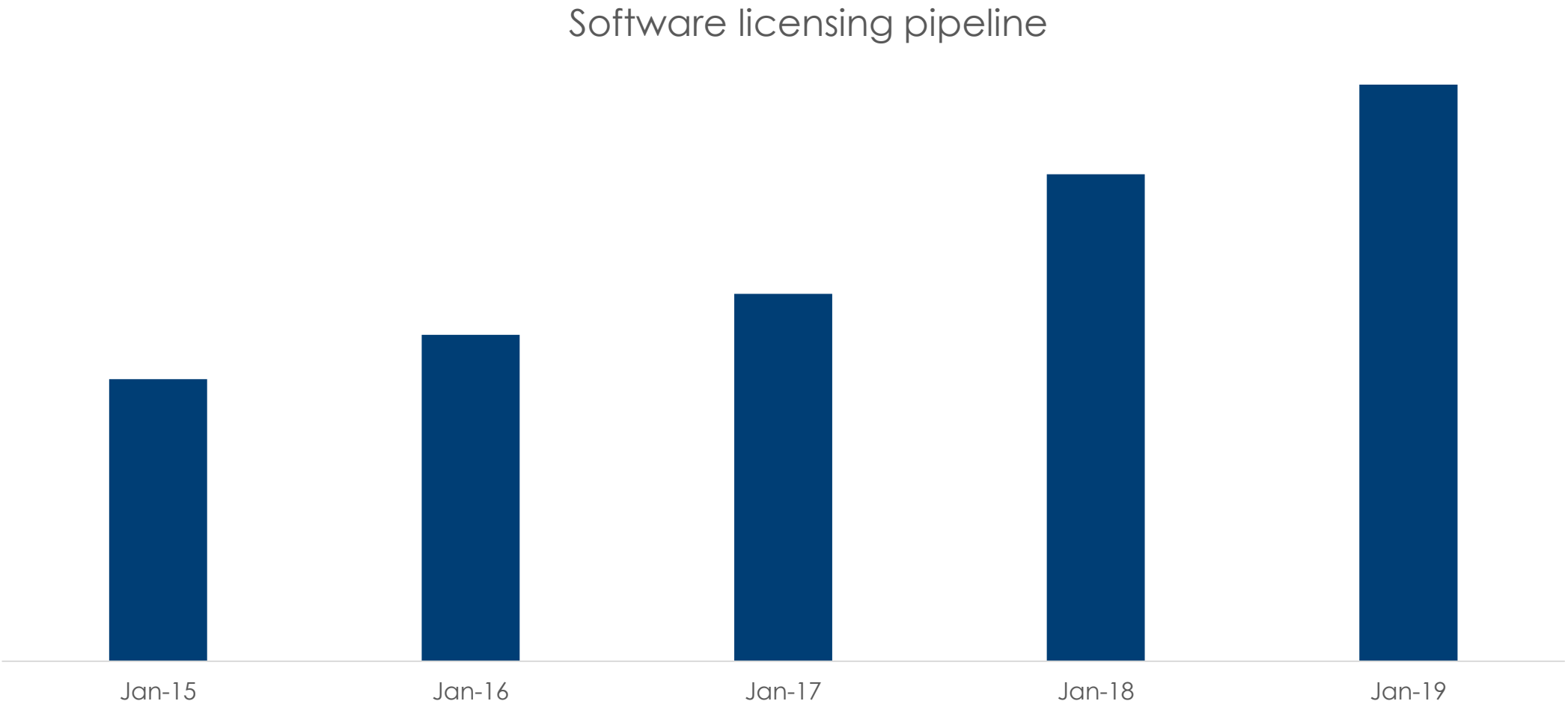
Very high product revenue visibility at start of 2019

Strong visibility on c.85% of FY 2019 product revenues



Visibility driven by recurring revenue, committed spend and the installed base

Very strong pipeline growth



Strength of pipeline underpins 2019 guidance

2019 non-IFRS guidance range (c.c.)

	FY 19 guidance (IFRS 15)	FY 2018 (IFRS 15) base
Total software licensing (%)	**17.5% - 22.5%**	
Implied USDm	*USD 438 – 457m*	373
Total revenue (%)	**16% - 19%**	
Implied USDm	*USD 975 – 1,000m*	841
EBIT (USDm)	**USD 310 – 315m**	265
Implied margin	*c.31.7%*	*31.5%*
Implied organic margin increase	*c. 130 bps*	
Cash conversion	**100%+ conversion** of EBITDA into operating cash flow	117%
Tax rate	Expected FY 2019 tax rate of **15% to 16%**	

- Currency assumptions on slide 31
- See slide 52 for definition of non-IFRS

Medium term targets

Metric (Non-IFRS)	Medium term targets	Achieved in last 3 years
Total software licensing	At least 15% CAGR	21% CAGR
Total revenue	10-15% CAGR	15% CAGR
EBIT	100-150 bps p.a.	114bps average
EPS	At least 15% CAGR	20% CAGR
DSO reduction	5-10 days reduction p.a.	13 days average
Cash conversion	100%+ of EBITDA	115% average
Tax rate	17-18%	13% average

Summary

Max Chuard, CFO and COO

TCF 2019 – The Hague, 2 – 4 April

- Dedicated analyst and investor stream
- See product launches and our software in action
- Insights from Temenos executives and industry thought leaders
- Interaction and learning from Temenos customers and partners
- Breakout sessions with senior management

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Conclusion

- An outstanding Q4 and FY 2018
- Digital and regulatory pressures and move to open banking are driving demand
- SaaS and cloud adoption driving incremental demand
- Strong sales execution across geographies and segments
- Ongoing investment in sales and product
- Strong start to 2019, very high revenue visibility driven by pipeline growth and committed spend

Continuation of winning strategy to deliver shareholder value

Appendix

FX assumptions underlying 2019 guidance

In preparing the 2019 guidance, the Company has assumed the following FX rates:

- USD to Euro exchange rate of 0.851
- USD to GBP exchange rate of 0.750; and
- USD to CHF exchange rate of 1.00

FX exposure

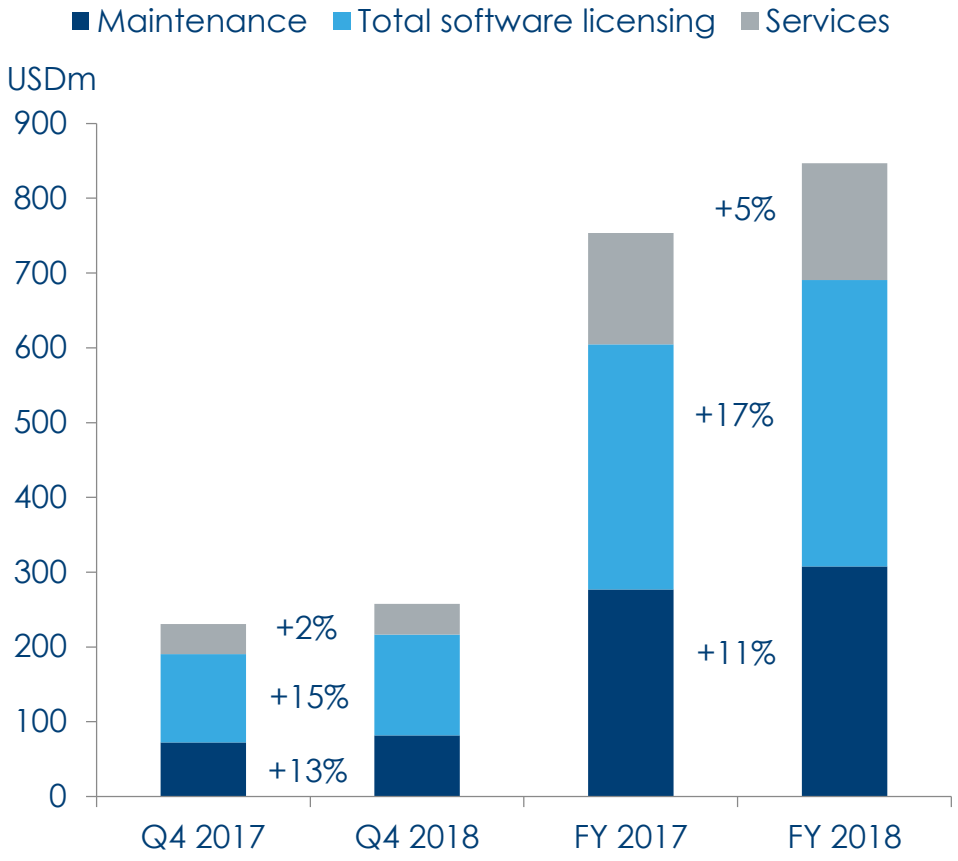
% of total	USD	EUR	GBP	CHF	Other
Total software licensing	60%	25%	2%	1%	12%
Maintenance	68%	22%	5%	5%	0%
Services	46%	30%	8%	3%	13%
Revenues	**60%**	**25%**	**4%**	**3%**	**8%**
Non-IFRS costs	**23%**	**20%**	**13%**	**8%**	**36%**
Non-IFRS EBIT	**142%**	**35%**	**-15%**	**-9%**	**-53%**

NB. All % are approximations based on 2018 actuals

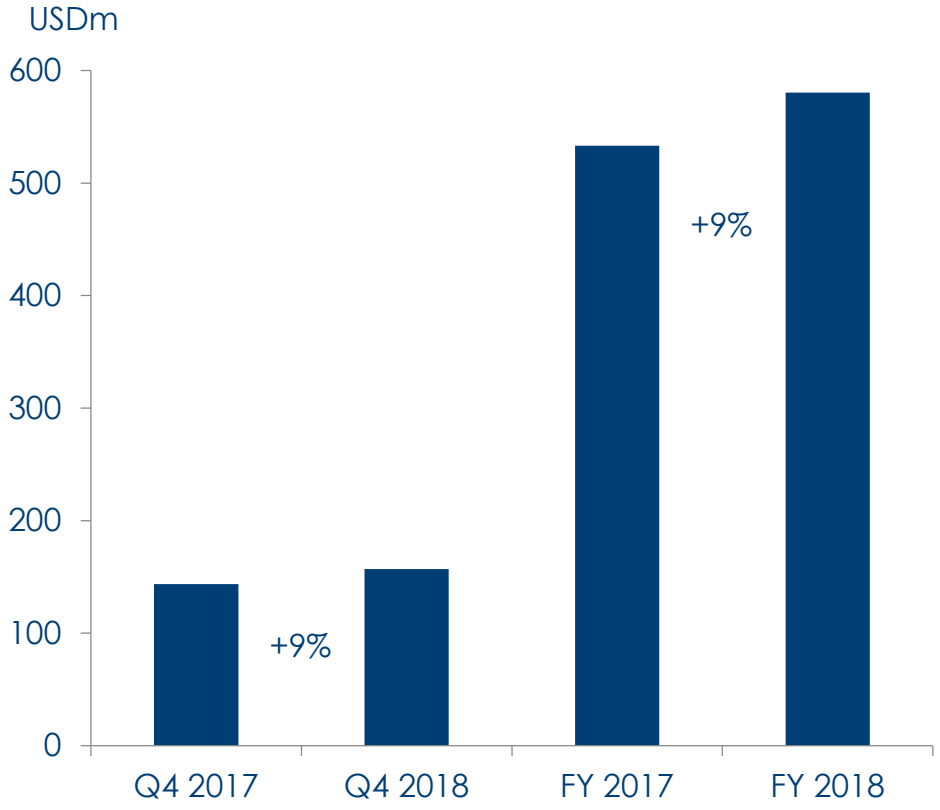
Mitigated FX exposure – matching of revenues / costs and hedging

Like-for-like revenue and costs

- Q4 18 LFL non-IFRS revenues up 12%
- FY 18 LFL non-IFRS revenues up 12%



- Q4 18 LFL non-IFRS costs up 9%
- FY 18 LFL non-IFRS costs up 9%

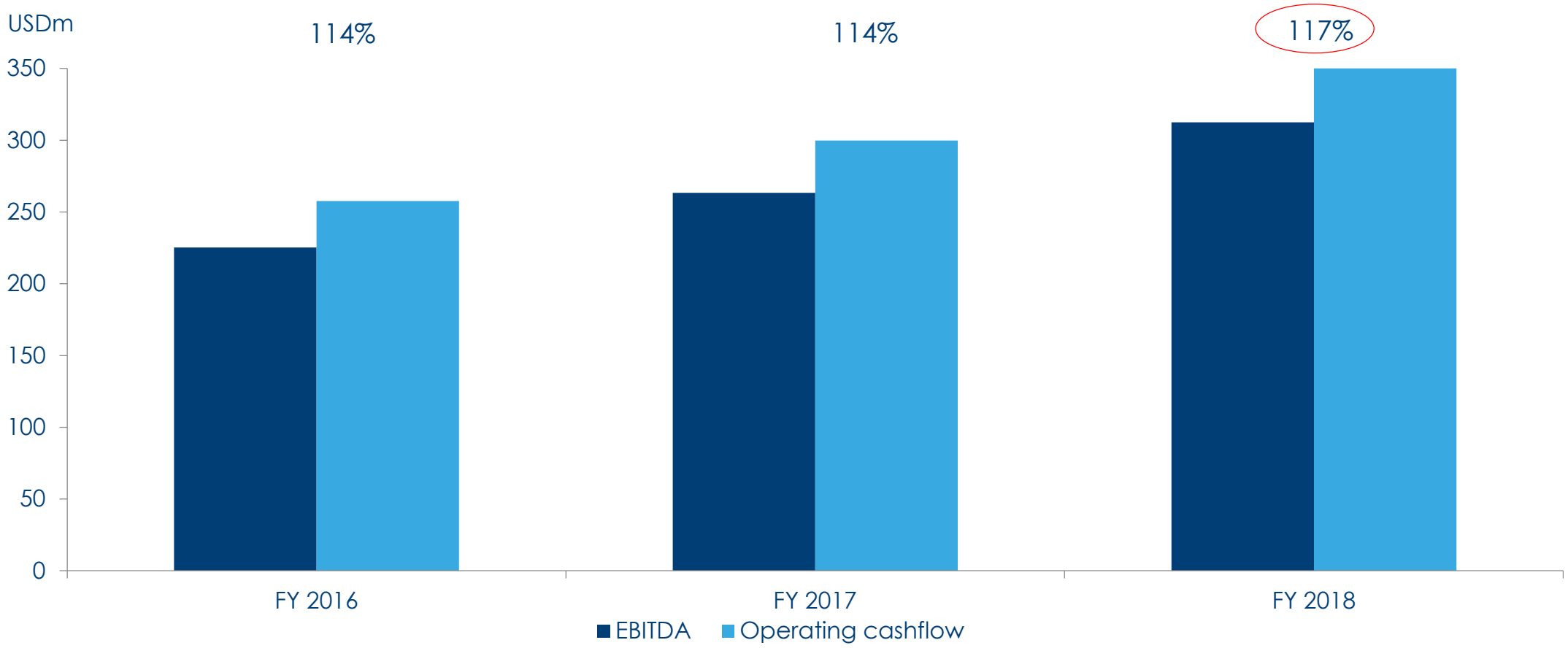


Total organic revenue growth of 12%

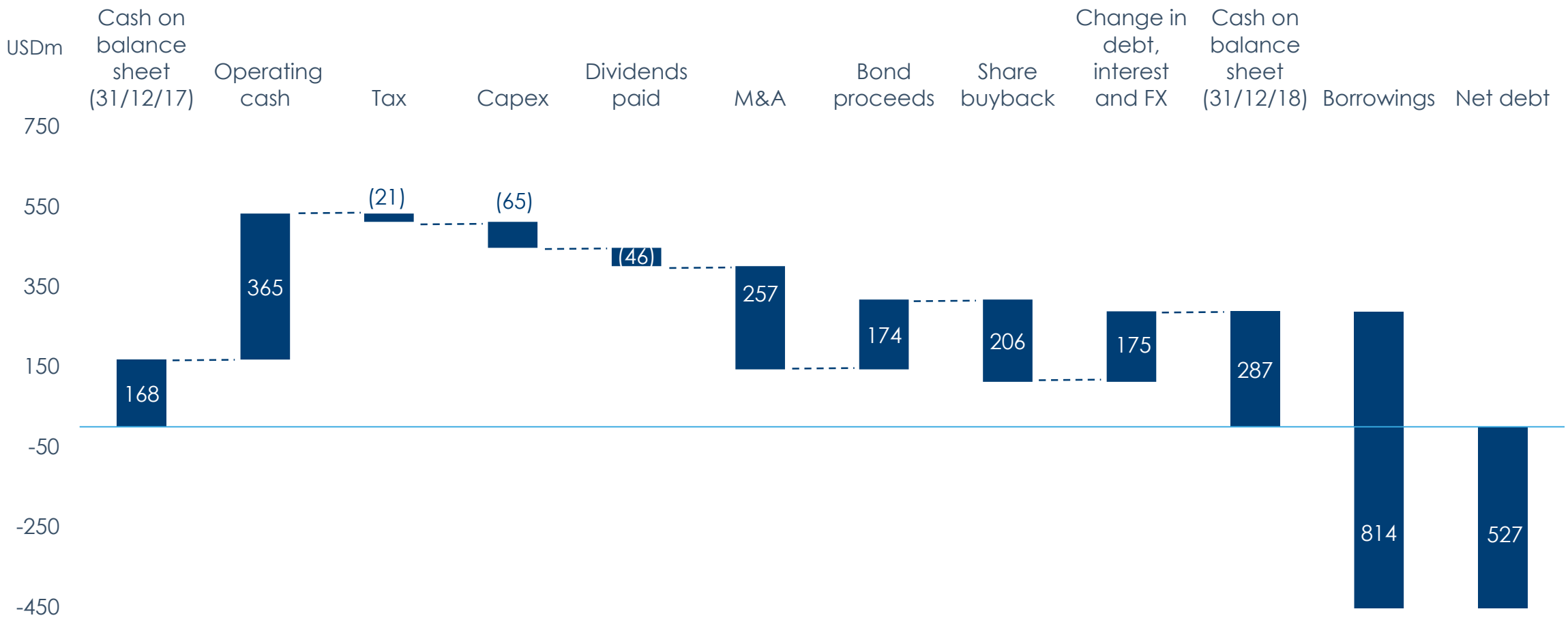
Non-IFRS (IAS 18) income statement – non-operating

In USDm, except EPS	Q4 18	Q4 17	Y-o-Y	FY 18	FY 17	Y-o-Y
EBIT	**100.9**	**87.6**	**15%**	**266.3**	**223.5**	**19%**
Net finance charge	-4.2	-3.0	41%	-15.7	-14.9	5%
FX gain / (loss)	-0.4	-0.5	NA	-0.9	-2.5	NA
Tax	-12.9	-11.6	11%	-33.5	-27.6	21%
Net profit	**83.4**	**72.6**	**15%**	**216.2**	**178.5**	**21%**
EPS (USD)	**1.15**	**1.00**	**15%**	**2.96**	**2.45**	**21%**

IFRS cash conversion



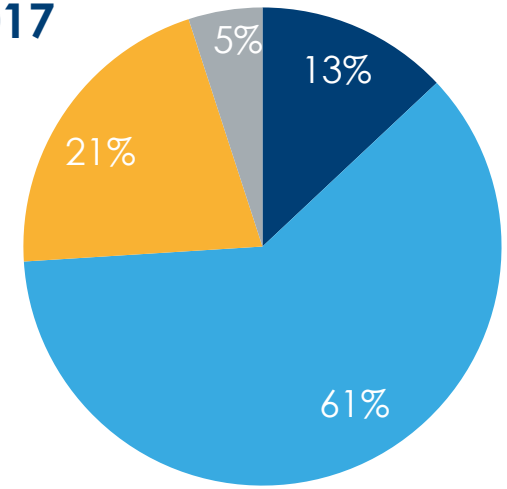
Group liquidity



Leverage at 1.6x, 2018 dividend of CHF 0.75 announced

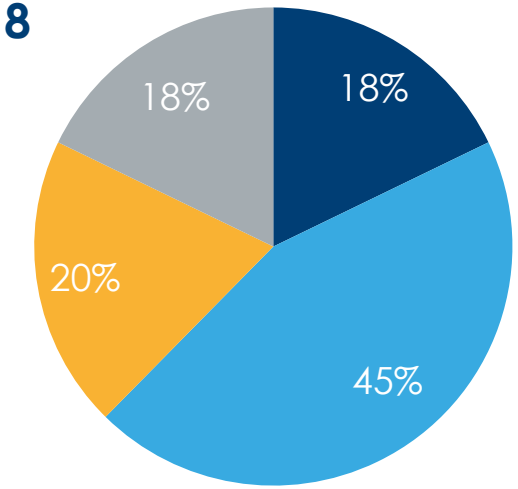
Total software licensing revenue breakdown by geography

Q4 2017



- APAC
- Europe
- Americas
- MEA

Q4 2018



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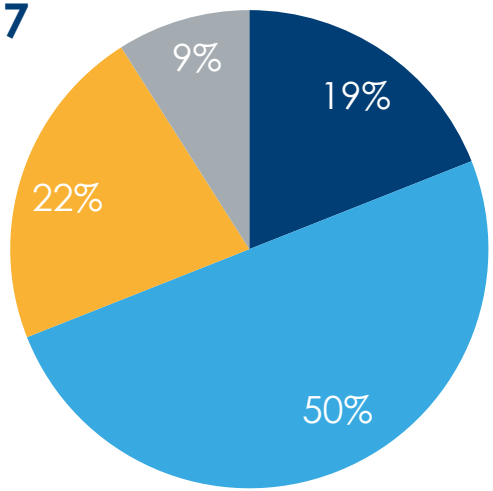
FY 2017



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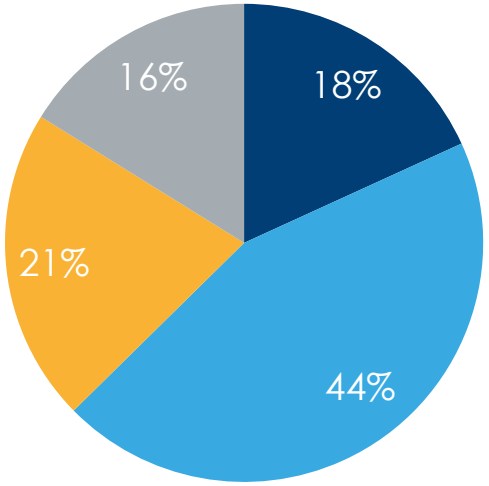
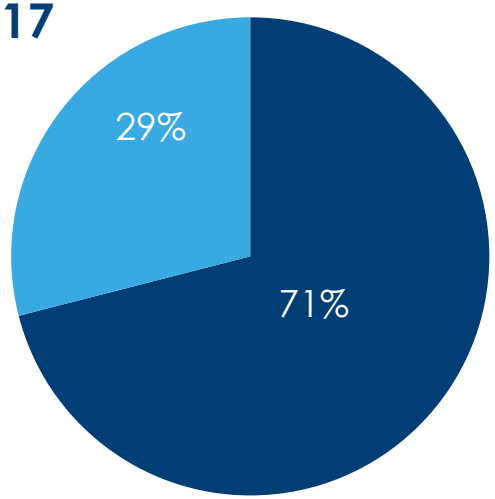
FY 2018



- APAC
- Europe
- Americas
- MEA

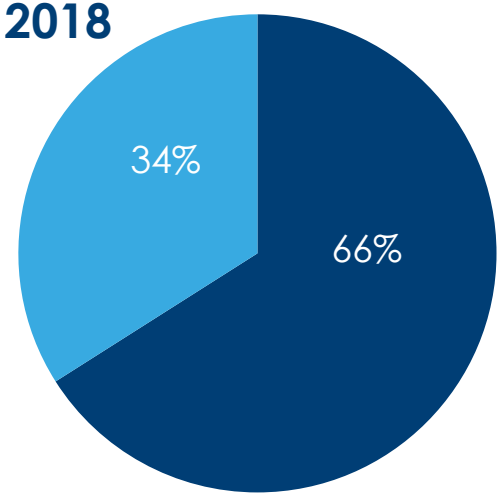
Total software licensing revenue breakdown by customer tier

Q4 2017



- 1 and 2
- 3, 4 and 5

Q4 2018



- 1 and 2
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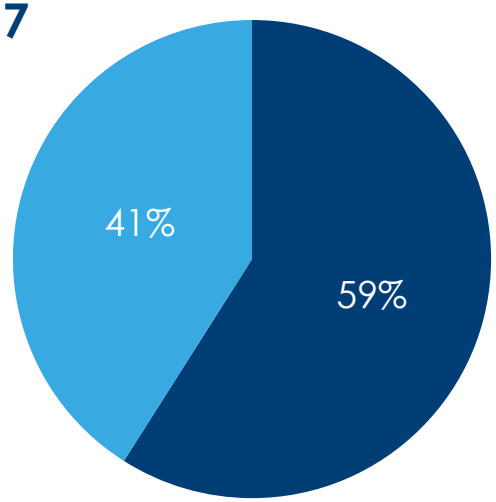
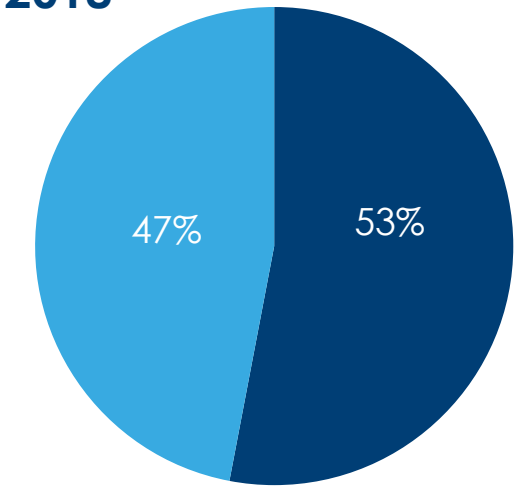
FY 2017



- 1 and 2
- 3, 4 and 5

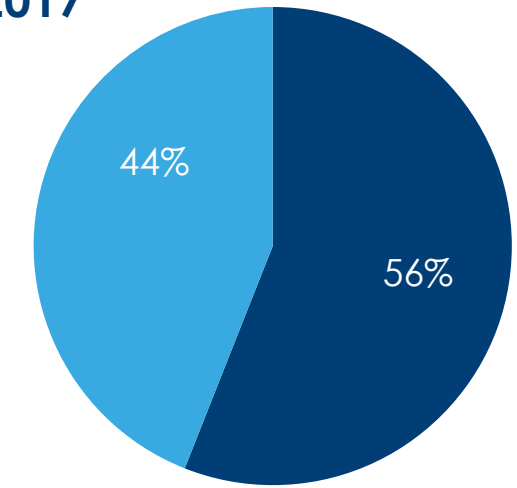
FY 2018



- 1 and 2
- 3, 4 and 5

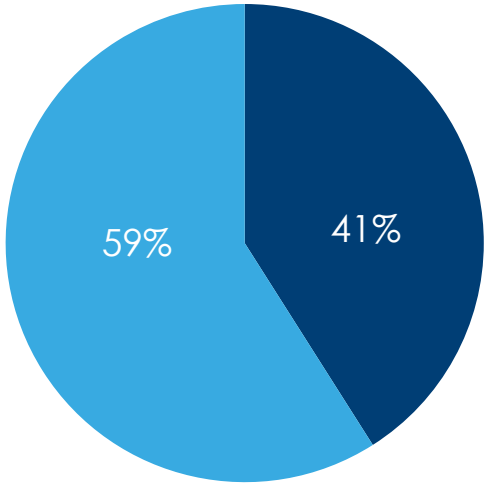
Software licensing revenue breakdown by competitive deals / add-ons to installed base

Q4 2017



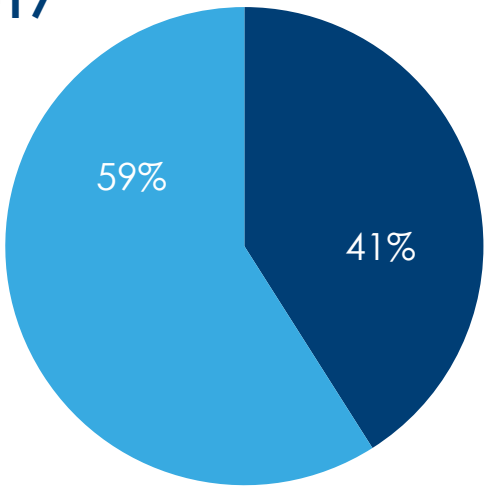
- Competitive deals
- Add-ons to installed base

Q4 2018



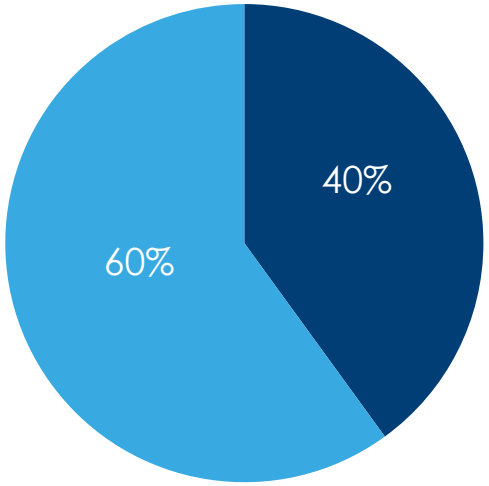
- Competitive deals
- Add-ons to installed base

FY 2017



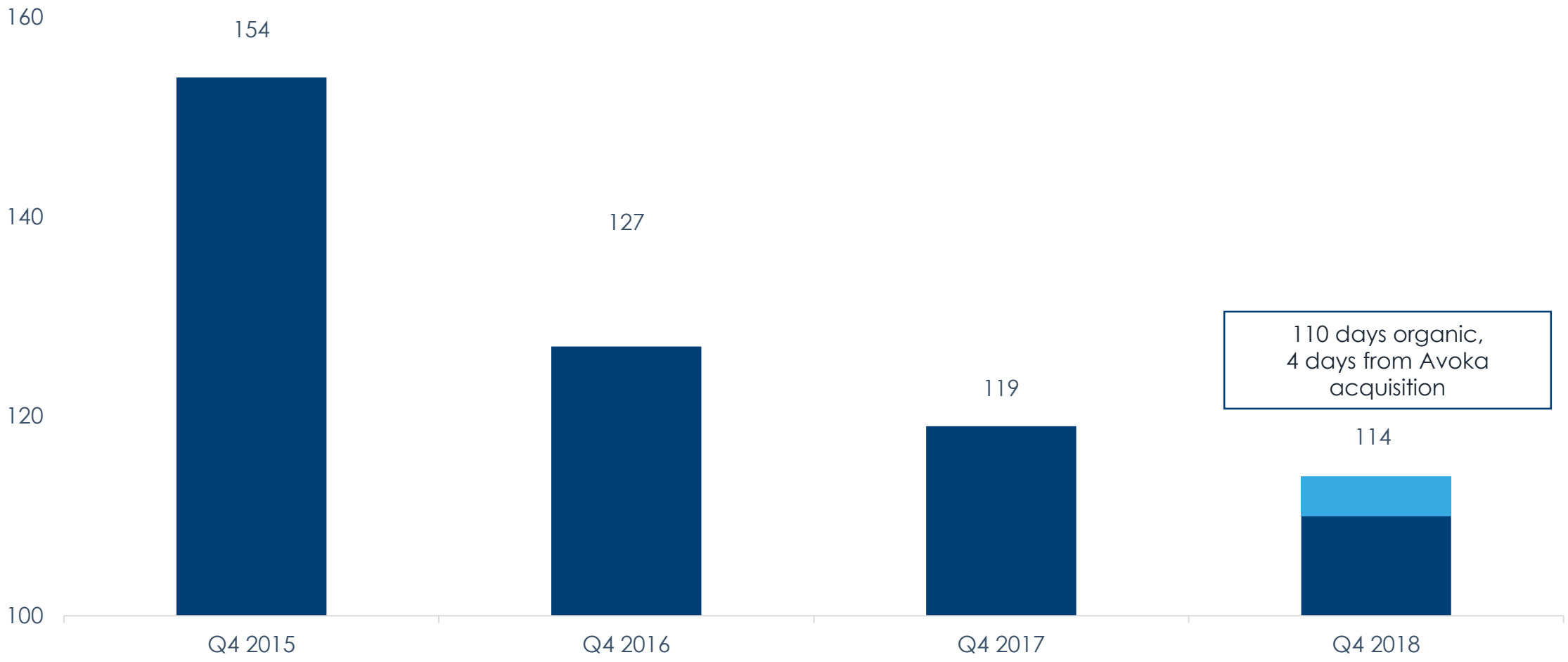
- Competitive deals
- Add-ons to installed base

FY 2018



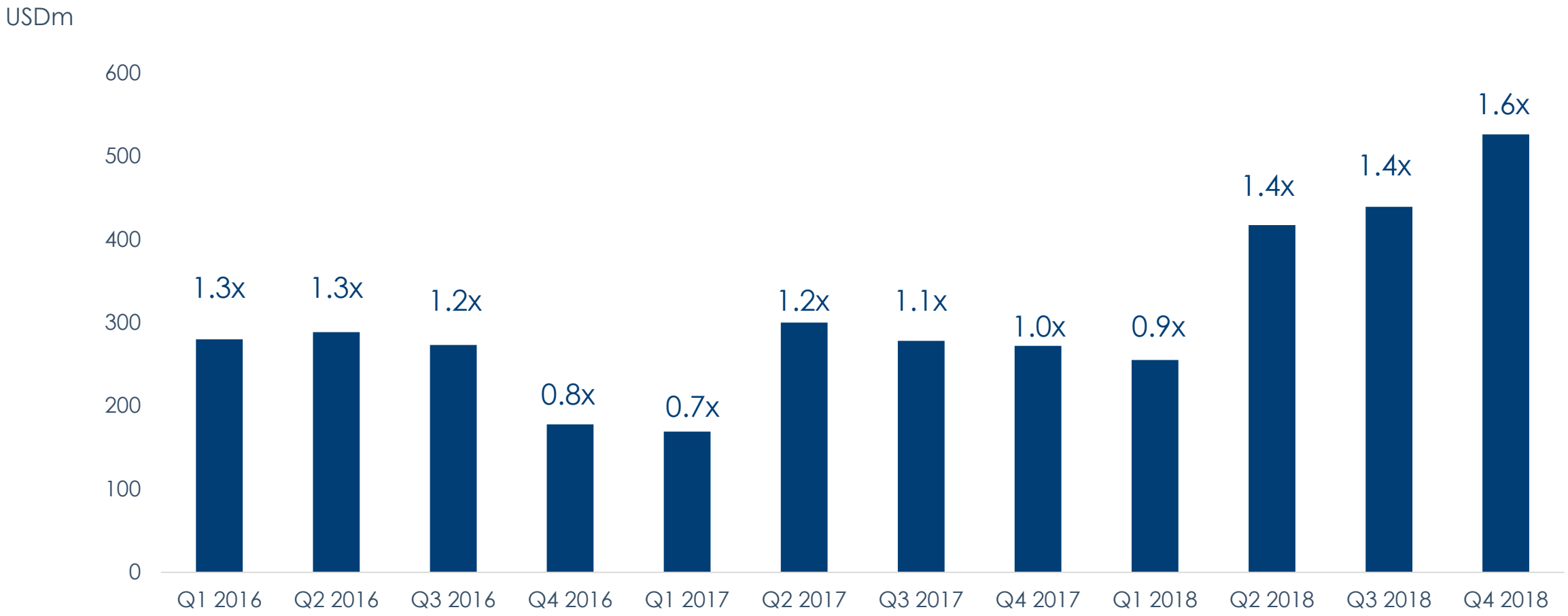
- Competitive deals
- Add-ons to installed base

DSOs continue to decline



Balance sheet – debt and leverage

Net debt and leverage ratios*



** proforma non-IFRS EBITDA*

Capitalization of development costs

USDm	Q1 16	Q2 16	Q3 16	Q4 16	FY 16
Cap' dev' costs	-10.8	-11.3	-10.8	-12.7	**-45.6**
Amortisation	8.8	8.8	8.8	8.8	**35.2**
Net cap' dev'	**-2.0**	**-2.5**	**-2.0**	**-3.8**	**-10.3**

USDm	Q1 17	Q2 17	Q3 17	Q4 17	FY 17
Cap' dev' costs	-11.2	-11.8	-13.4	-14.1	**-50.5**
Amortisation	8.8	9.8	10.9	10.5	**40.0**
Net cap' dev'	**-2.4**	**-2.0**	**-2.5**	**-3.6**	**-10.5**

USDm	Q1 18	Q2 18	Q3 18	Q4 18	FY 18
Cap' dev' costs	-12.6	-13.2	-13.0	-13.9	**-52.6**
Amortisation	10.8	11.1	11.1	11.9	**44.9**
Net cap' dev'	**-1.8**	**-2.0**	**-1.9**	**-2.0**	**-7.7**

Reconciliation from IFRS to non-IFRS

	IFRS (IFRS 15) revenue measure
+/-	IFRS 15 impact
+	Deferred revenue write-down
=	**Non-IFRS (IAS 18) revenue measure**

	IFRS (IFRS 15) profit measure
+/-	IFRS 15 impact
+/-	Deferred revenue write down
+ / -	Discontinued activities
+ / -	Amortisation of acquired intangibles
+ / -	Acquisition related charges
+ / -	Restructuring
+ / -	Taxation
=	**Non-IFRS (IAS 18) profit measure**

Accounting elements not included in non-IFRS (IFRS 15) guidance

Below are the accounting elements not included in the 2019 non-IFRS (IFRS 15) guidance:

- FY 2019 estimated deferred revenue write down of USD 4m
- FY 2019 estimated amortisation of acquired intangibles of USD 45m
- FY 2019 estimated restructuring costs of USD 5m

Restructuring costs include realising R&D, operational and infrastructure efficiencies.

These estimates do not include impact of any further acquisitions or restructuring programmes commenced after 12 February 2019. The above figures are estimates only and may deviate from expected amounts.

Reconciliation – IFRS (IFRS 15) to IFRS (IAS 18)

In USDm, except EPS	3 Months Ending 31 December		
	2018		2018
	IFRS (IFRS 15)	IFRS 15 adj.	IFRS (IAS 18)
Software Licensing	123.4	(8.3)	115.1
SaaS and subscription	7.9	12.1	19.9
Total Software Licensing	**131.3**	**3.8**	**135.1**
Maintenance	81.9	(0.3)	81.6
Services	41.0	0.1	41.1
Total Revenue	**254.1**	**3.6**	**257.8**
Total Operating Costs	**(167.0)**	**(0.7)**	**(167.7)**
Restructuring/acq. costs	(1.9)		(1.9)
Amort of Acq'd Intang.	(9.0)		(9.0)
Operating Profit	**87.1**	**2.9**	**90.1**
Operating Margin	**34%**		**35%**
Financing Costs	(4.6)		(4.6)
Taxation	(11.2)	(0.4)	(11.6)
Net Earnings	71.3	2.5	73.8
EPS (USD per Share)	**0.99**	**0.03**	**1.02**

Reconciliation – IFRS (IAS 18) to non-IFRS (IAS 18)

In USDm, except EPS	3 Months Ending 31 December						Change	
	2018		2018	2017		2017		
	IFRS (IAS 18)	Non-IFRS adj.	Non-IFRS (IAS 18)	IFRS (IAS 18)	Non-IFRS adj.	Non-IFRS (IAS 18)	IFRS	Non-IFRS
Software Licensing	115.1		115.1	99.2		99.2	16%	16%
SaaS and subscription	20.0		20.0	18.8	0.4	19.1	6%	4%
Total Software Licensing	**135.1**		**135.1**	**118.0**	**0.4**	**118.3**	**15%**	**14%**
Maintenance	81.6		81.6	73.1		73.1	12%	12%
Services	41.1		41.1	41.2		41.2	(0%)	(0%)
Total Revenue	**257.8**		**257.8**	**232.3**	**0.4**	**232.6**	**11%**	**11%**
Total Operating Costs	**(167.7)**	**10.9**	**(156.9)**	**(157.2)**	**12.2**	**(145.0)**	**7%**	**8%**
Restructuring/acq. costs	(1.9)	1.9	-	(2.3)	2.3	0.0	(16%)	
Amort of Acq'd Intang.	(9.0)	9.0	-	(9.9)	9.9	0.0	(10%)	
Operating Profit	**90.1**	**10.9**	**100.9**	**75.1**	**12.6**	**87.6**	**20%**	**15%**
Operating Margin	**35%**		**39%**	**32%**		**38%**	**2.6% pts**	**1.5% pts**
Financing Costs	(4.6)		(4.6)	(3.5)		(3.5)	34%	34%
Taxation	(11.6)	(1.3)	(12.9)	(10.1)	(1.5)	(11.6)	15%	11%
Net Earnings	73.8	9.6	83.4	61.5	11.1	72.6	20%	15%
EPS (USD per Share)	**1.02**	**0.13**	**1.15**	**0.85**	**0.15**	**1.00**	20%	15%

Reconciliation – IFRS (IFRS 15) to non-IFRS (IFRS 15)

In USDm, except EPS	3 Months Ending 31 December			12 Months Ending 31 December		
	2018		2018	2018		2018
	IFRS (IFRS 15)	Non-IFRS adj.	Non-IFRS (IFRS 15)*	IFRS (IFRS 15)	Non-IFRS adj.	Non-IFRS (IFRS 15)*
Software Licensing	123.4		123.4	341.6		341.6
SaaS and subscription	7.9		7.9	31.3	0.1	31.4
Total Software Licensing	**131.3**		**131.3**	**372.8**	**0.1**	**372.9**
Maintenance	81.9		81.9	314.4		314.4
Services	41.0		41.0	153.7		153.7
Total Revenue	**254.2**		**254.2**	**840.9**	**0.1**	**841.0**
Total Operating Costs	**(167.0)**	**10.9**	**(156.2)**	**(622.1)**	**46.4**	**(575.7)**
Restructuring/acq. costs	(1.9)	1.9	-	(9.2)	9.2	-
Amort of Acq'd Intang.	(9.0)	9.0	-	(37.2)	37.2	-
Operating Profit	**87.1**	**10.9**	**98.0**	**218.8**	**46.5**	**265.3**
Operating Margin	**34%**		**39%**	**26.0%**		**31.5%**
Financing Costs	(4.6)	0.0	(4.6)	(23.4)	6.8	(16.6)
Taxation	(11.2)	(1.3)	(12.5)	(27.2)	(6.3)	(33.4)
Net Earnings	71.3	9.6	80.9	168.2	47.1	215.3
EPS (USD per Share)	**0.99**	**0.13**	**1.12**	**2.31**	**0.64**	**2.95**

** 2018 non-IFRS (IFRS15) will constitute the basis of Non-IFRS comparatives for non-IFRS numbers from 2019 onwards*

Reconciliation – Balance sheet IFRS 15 reported to IAS 18

In USDm, except EPS	31 December 2018		
	IFRS 15 reported	IFRS 15 adj.	IAS 18
Cash and cash equivalents	287.4	-	287.4
Trade receivables	262.5	9.0	271.5
Other receivables	53.9	(3.5)	50.4
Property, plant and equipment	18.0	-	18.0
Intangible assets	1,008.9	-	1,008.9
Deferred tax assets	17.7	(0.5)	17.1
Totals assets	**1,648.4**	**5.0**	**1,653.4**
Trade and other payables	186.2	-	186.2
Deferred revenue / Contract Liability	262.9	0.9	263.8
Income tax liabilities	38.6	-	38.6
Borrowings	814.1	-	814.1
Deferred tax liabilities	37.6	(0.6)	37.0
Retirement benefit obligations	10.3	-	10.3
Total liabilities	**1,349.6**	**0.3**	**1,350.0**
Equity	(442.0)	-	(442.0)
Retained earnings	740.7	4.7	745.4
Total equity	**298.8**	**4.7**	**303.4**
Total liabilities and equity	**1,648.4**	**5.0**	**1,653.4**

Net earnings reconciliation

In USDm, except EPS	Q4 18	Q4 17	FY 18	FY 17
IFRS (IFRS 15) net earnings	**71.3**	**61.5**	**168.1**	**138.4**
IFRS 15 adjustment	2.9	-	1.0	-
Deferred revenue write down	-	0.4	0.1	1.3
Amortisation of acquired intangibles	9.0	9.9	37.2	35.0
Restructuring	0.9	2.3	3.3	6.9
Acquisition related costs	1.0	-	12.6	2.0
Taxation	-1.7	-1.5	-6.4	-5.1
Net earnings for non-IFRS (IAS 18) EPS	**83.4**	**72.6**	**216.2**	**178.5**
No. of dilutive shares	72.5	72.7	73.0	72.9
Non-IFRS (IAS 18) diluted EPS (USD)	**1.15**	**1.00**	**2.96**	**2.45**

Reconciliation from IFRS (IFRS 15) to non-IFRS (IAS 18) for EBIT and EBITDA

USDm	Q4 2018 EBIT	Q4 2018 EBITDA	FY 2018 EBIT	FY 2018 EBITDA
IFRS (IFRS 15)	**87.1**	**110.7**	**218.8**	**311.5**
IFRS 15 adjustment	2.9	2.9	1.0	1.0
Deferred revenue write-down	-	-	0.1	0.1
Amortisation of acquired intangibles	9.0	-	37.2	-
Restructuring	0.9	0.9	3.3	3.3
Acquisition-related charges	1.0	1.0	5.9	5.9
Non-IFRS (IAS 18)	**100.9**	**115.5**	**266.3**	**321.9**

Transition to IFRS 16 "Leases"

- IFRS 16 "Leases" primarily changes lease accounting for lessee and moves to single accounting model eliminating the distinction between finance leases and operating lease. Leases qualified under IFRS16 will be captured on the balance sheet from 1st January 2019.
- Temenos will adopt IFRS 16 using the modified retrospective method effective 1 January 2019
- Temenos intends to apply IFRS16 exemption on short term leases (1 year or less) – These will be accounted as per old approach i.e. rental expense.
- Most significant impact for Temenos relates to office leases
- Prior comparative periods will not be restated under IFRS 16
- Further information can be found on our investor relations website:

https://www.temenos.com/en/about-temenos/investor-relations/

Definitions

Non-IFRS adjustments

Impact of IFRS 15
Adjustments made in 2018 financials only resulting from elimination of impact of IFRS 15 accounting

Deferred revenue write-down
Adjustments made resulting from acquisitions

Discontinued activities
Discontinued operations at Temenos that do not qualify as such under IFRS

Acquisition related charges
Relates mainly to advisory fees, integration costs and earn outs

Amortisation of acquired intangibles
Amortisation charges as a result of acquired intangible assets

Restructuring
Costs incurred in connection with a restructuring plan implemented and controlled by management
Severance charges, for example, would only qualify under this expense category if incurred as part of a company-wide restructuring plan

Taxation
Adjustments made to reflect the associated tax charge relating to the above items

Other

Revenue visibility
Visibility on revenue includes a combination of revenue that is contractually committed and revenue that is in our pipeline and that is likely to be booked, but is not contractually committed and therefore may not occur.

Constant currencies
Prior year results adjusted for currency movement

Like-for-like (LFL)
Adjusted prior year for acquisitions and movements in currencies

SaaS and subscription
Revenues generated from Software-as-a-Service and subscription licenses

Thank You

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