Succeeding through the digital revolution

Fixed income presentation

March 2014

Disclaimer

Any remarks that we may make about future expectations, plans and prospects for the company constitute forward-looking statements. Actual results may differ materially from those indicated by these forward-looking statements as a result of various factors.

In particular, the forward-looking financial information provided by the company in this meeting represent the company's estimates as of March 2014. We anticipate that subsequent events and developments will cause the company's estimates to change.

However, while the company may elect to update this forward-looking financial information at some point in the future, the company specifically disclaims any obligation to do so. This forward-looking information should not be relied upon as representing the company's estimates of its future financial performance as of any date subsequent to March 2014.

Agenda

Overview of Temenos

The market opportunity

Our credentials

2013 financial performance and 2014 guidance

Medium term

Temenos – a global market leader

No.1

World's leading banking software company

- 1,600+ installations in 150+ countries
- USD 468M revenues in 2013
- 3,500+ employees in 57 international offices

World class delivery

- 132 new customers went live in 2013
- Community of 1,700+ partner consultants

Product led

- Highest level of research and development in the industry
- Regular software upgrade strategy
- Passion for standards and openness

Global reach

3,500 employees

57 offices

38 countries

Americas

Canada
Costa Rica
Ecuador
Mexico
USA

Middle East & Africa

Egypt
Kenya
Lebanon
Morocco
Saudi Arabia
South Africa
UAE

Europe

Belgium
France
Germany
Greece
Kazakhstan
Luxembourg
Netherlands
Romania
Russia
Spain
Switzerland
UK

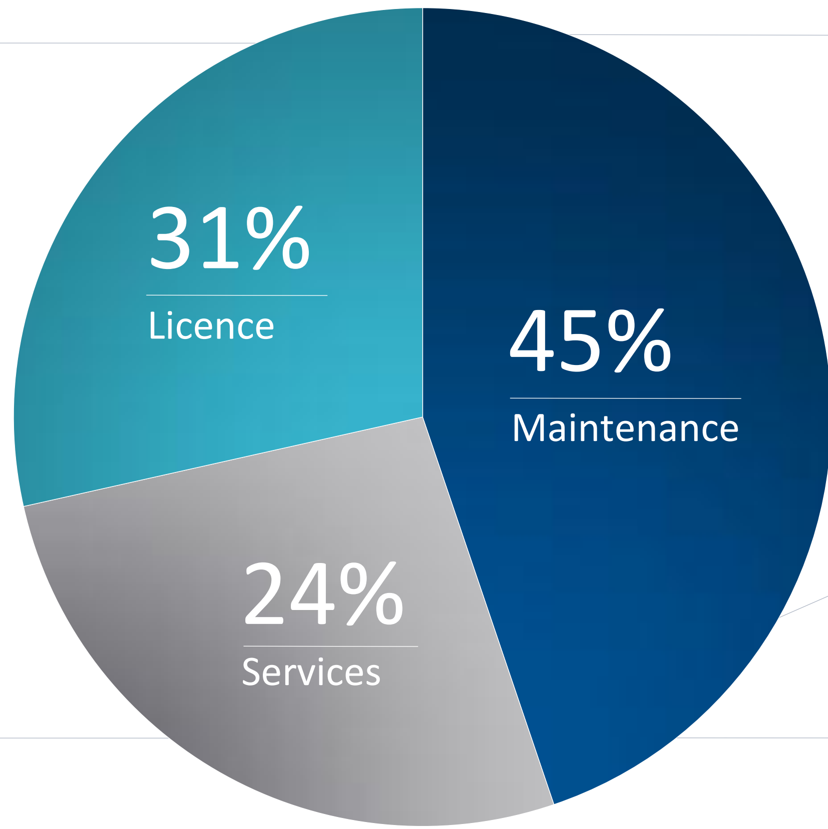
Asia Pacific

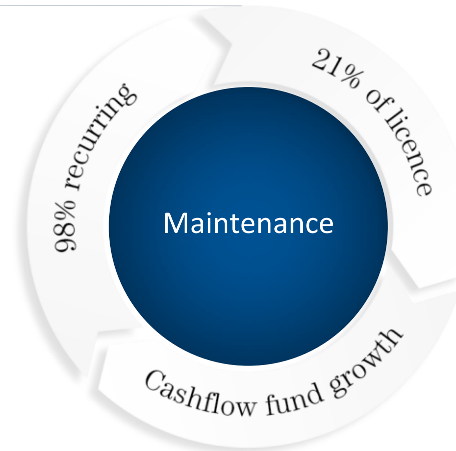
Australia
Bangladesh
China
Hong-Kong
India
Indonesia
Japan
Malaysia
Pakistan
Singapore
Taiwan
Thailand
Vietnam

Our global network enables us to be **close to our clients, understand their requirements and deliver** solutions quickly and accurately

Our revenue model: a product led company

- Rich product suite
- Regularly upgraded
- New and existing clients
- Geographic spread
- Referencability



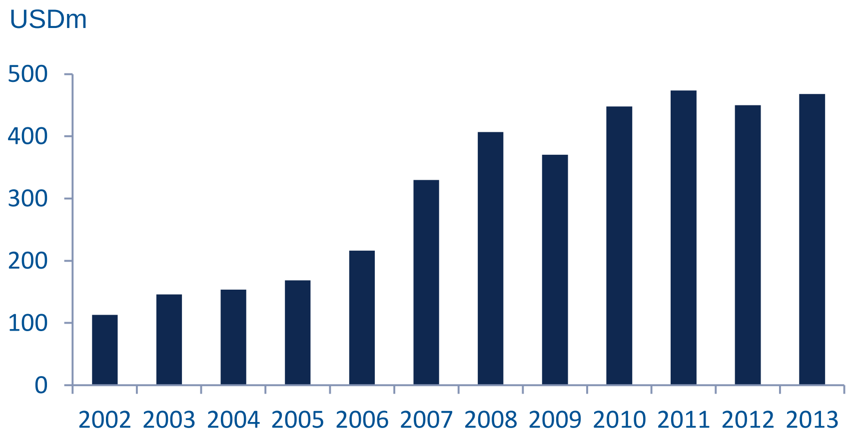


- High level consultancy
- Direct client feedback for benefit of wider business
- Extensive partner network

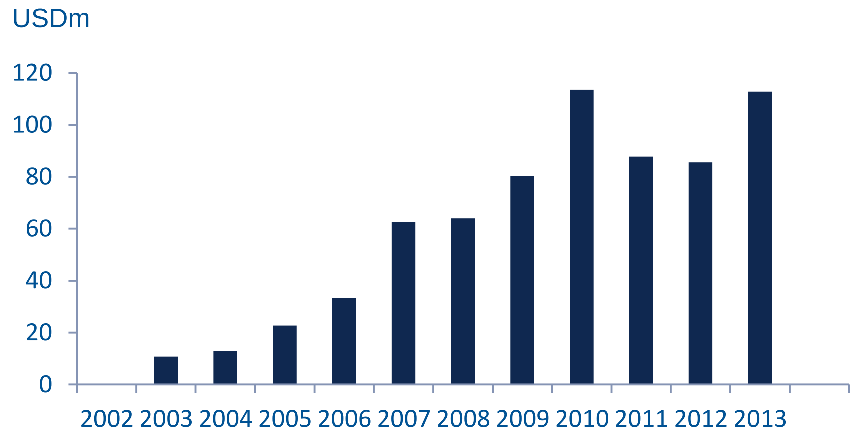
- Revenue stream grows with Licence sales
- 5 year contracts, then renewable annually
- Paid annually in advance
- CPI indexed

A track record of success

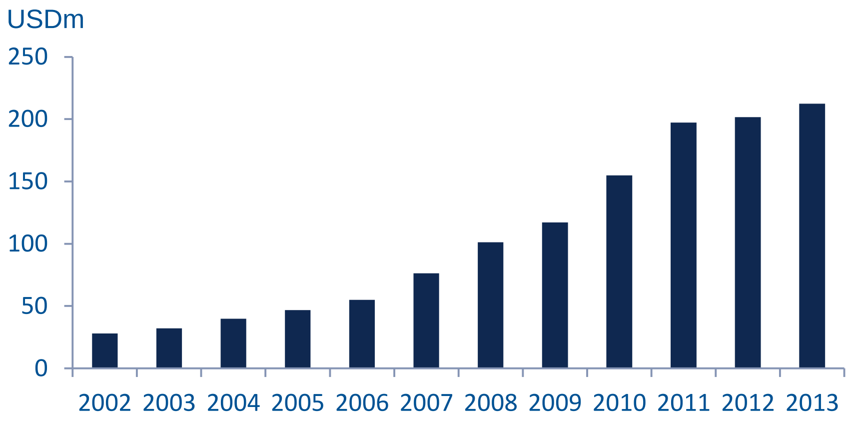
Total revenue – 14% CAGR



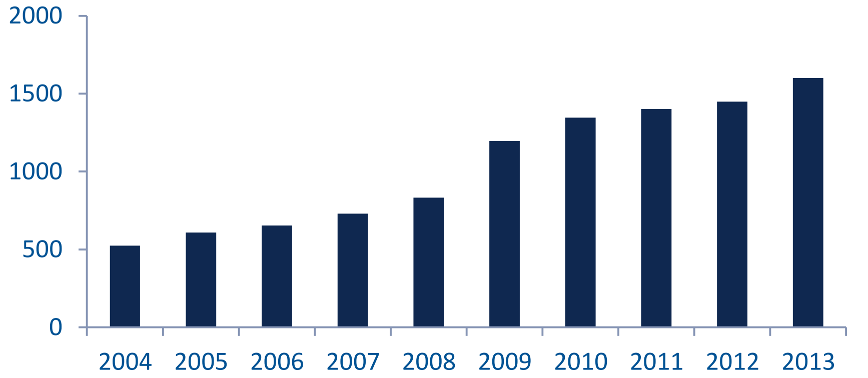
Non-IFRS EBIT – 27%



Maintenance revenue – 20%

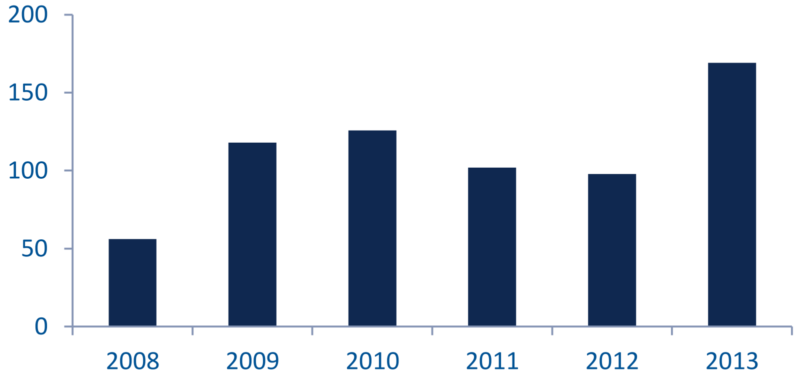


Installations – 13% CAGR

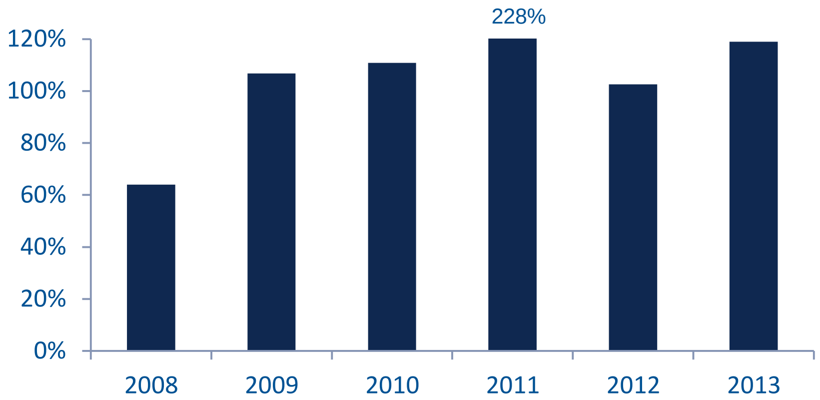


Resilience of cashflows

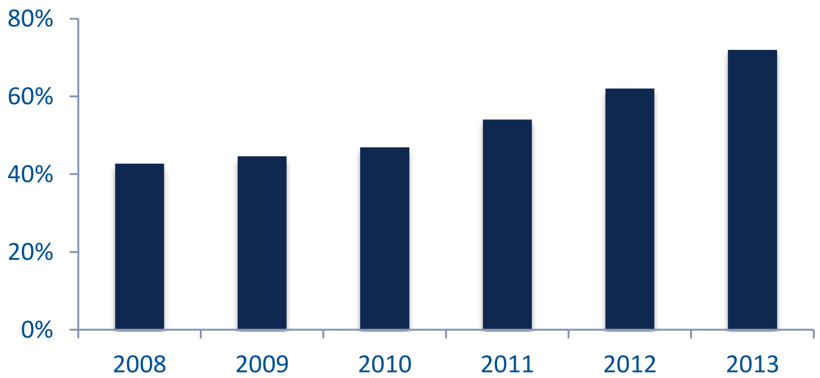
Operating cashflows (USDm)



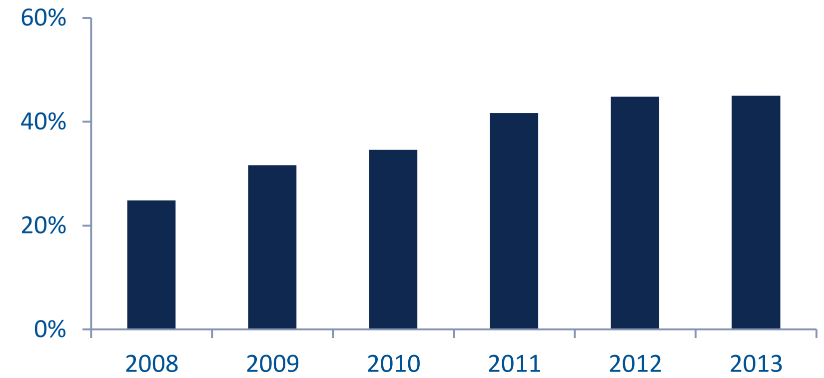
Operating cash: EBITDA as a %



Installed based contribution to Licence rev’



Maintenance as a % of revenue



Management and governance

David Arnott
CEO

Max Chuard
CFO

Central functions

Mark Winterburn
Product Director

Mark Gunning
Pre-Sales Director

Mike Davis
Client Director

André Loustau
Chief Technology Officer

Ben Robinson
Chief Marketing Officer

Regional Directors

Board of Directors

Andreas Andreades
Executive Chairman

Chris Pavlou
INED, Vice-Chairman

George Koukis
Non-Executive

Ian Cookson
INED

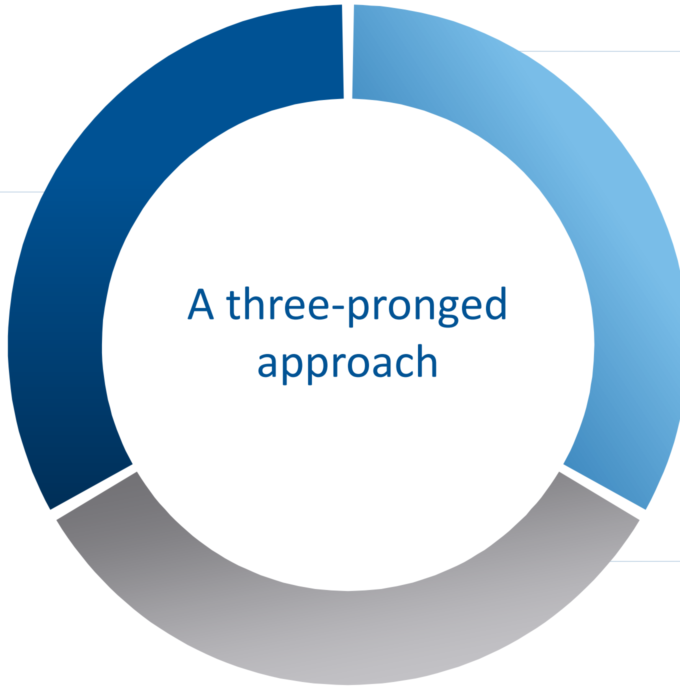
Thibault de Tersant
INED

Erik Hansen
INED

Sergio Giacoletto-Roggio
INED

A three-pronged approach to M&A

Accelerated growth in key markets and segments



Increased scale

Complementary products

2007	2008	2009	2010	2011	2012	2013
actisbsp	Financial Objects Lydian Associates Ltd Informed	Viveo Group	fe-mobile security, banking, payments Odyssey	PRIMISYN	edge IPK	TriNovus

Delivering on our vision

Build
1993 to 2002

Domain focus

Truly global

Single packaged product

Commitment to openness

High R&D

Maintenance model

Tier 3-5

Scale
2003 to 2011

Built out regional structure

Expansion of addressable market

M&A programme

Partner programme initiated

Margin expansion

10pp of market share gains

Tier 1-2

Lead
2012 onwards

True multi-product focus

Multi-deployment options

Realising installed base opportunity

Growth in key geos and segments, partners facilitating

Further M&A

Maturity and consistency

Tier 1-6

Meeting our expectations and creating stakeholder value

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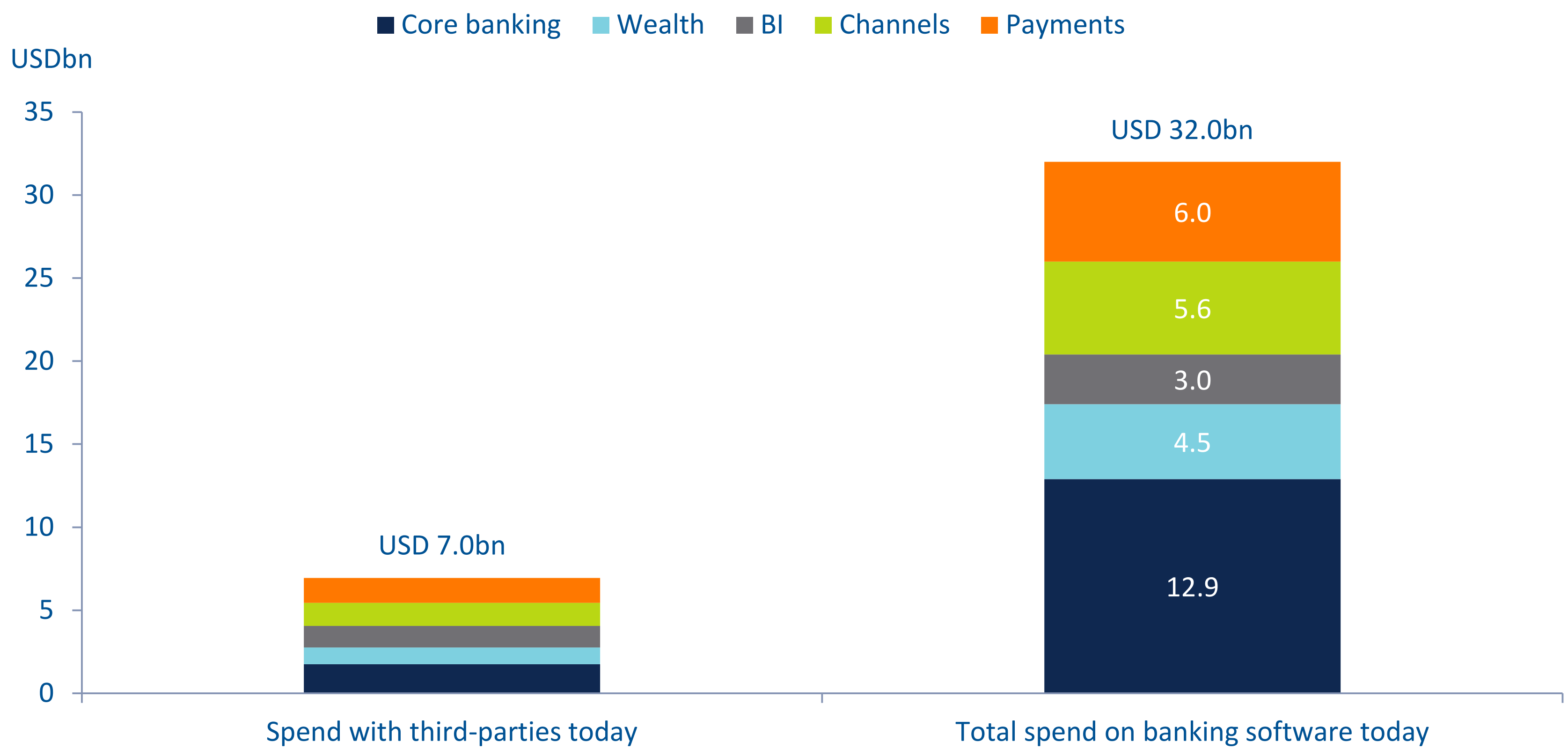
Medium term

The market opportunity is huge

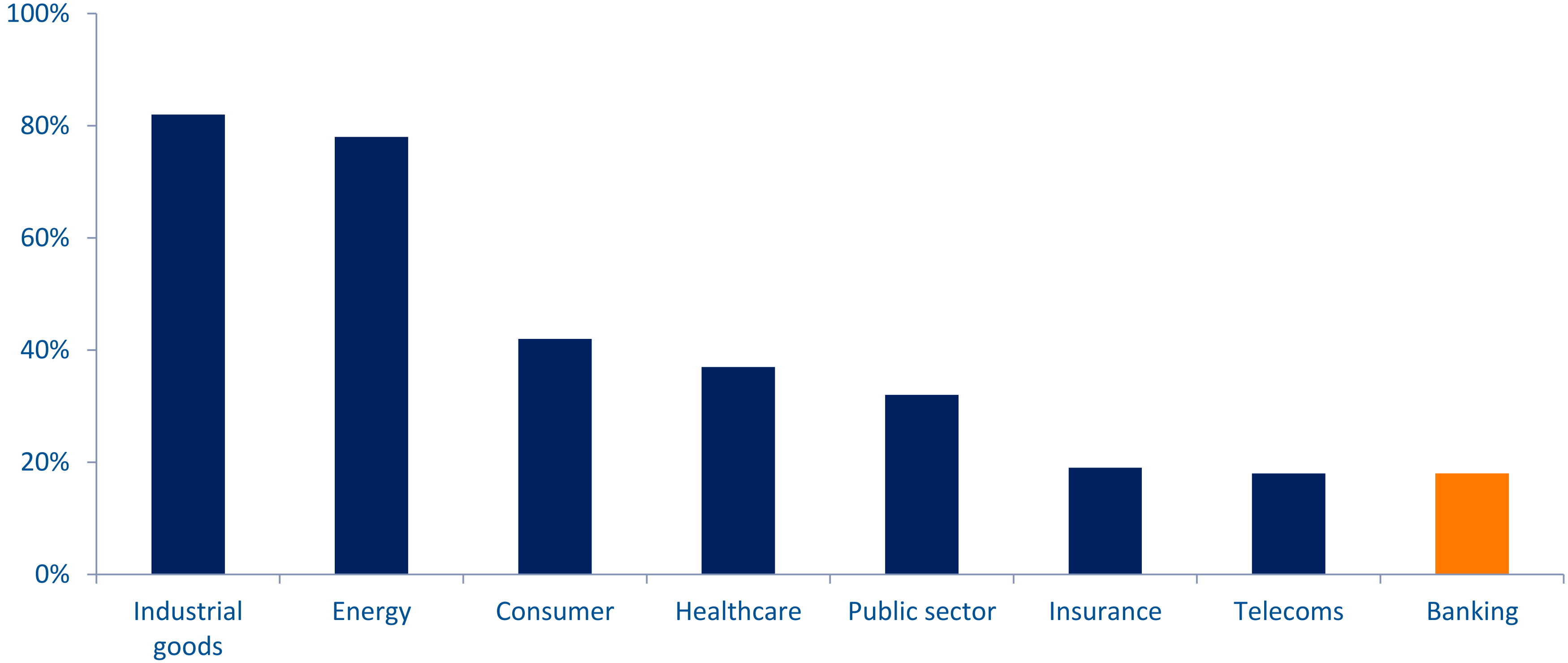


*Licences and maintenance

Source: Gartner, IDC, Celent, Temenos estimates

Multi-product offering has added USD 19bn to the opportunity

Application software is significantly underpenetrated in banks



Sources: BCG, Gartner, Forrester

Banks have the lowest penetration of 3rd party software

The industry is undergoing a structural shift

Regulation

3% pts

The amount BASLE III lowers ROE

Price transparency

50%

% of customers citing sensitivity to fees and charges as the reason for attrition

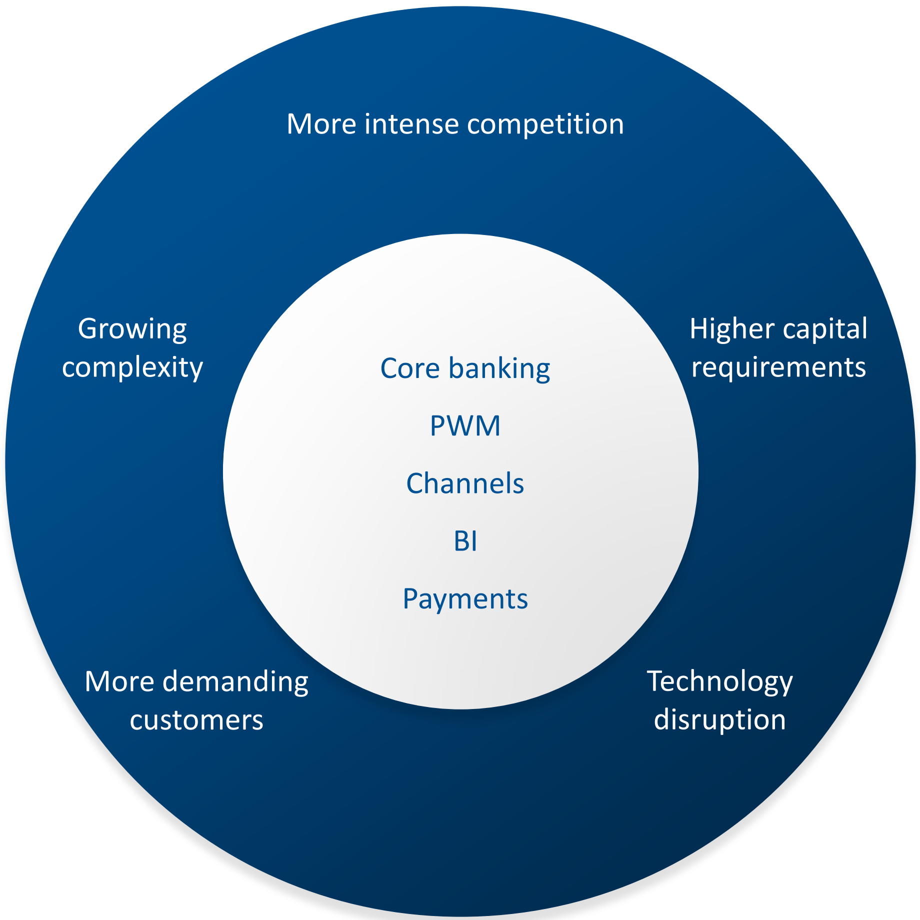
Diminishing customer loyalty

29%

of banks see this as their biggest challenge

Banks must address these issues to succeed

Key drivers for our five verticals



The key drivers are consistent across all of our verticals

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We have the solutions to meet the industry's needs

Efficient

IT solutions delivering 60% higher IT efficiency ratios

Omnichannel

Great, consistent user experience across all channels

Analytics

Fastest time to value, best success rate on analytics in our industry

Agile

The best product-building capabilities

A unique product offering

Multi-product offering remains the winning model

- Multi-product offering accelerating demand for core replacements
- Focus in 2013 was on winning the larger core banking deals
- However, in the medium term, multi-product still expected to drive growth
    - Multi-product offering expected to increase contribution to c.30% in 2014 from 25% in 2013
    - Temenos Payment Suite (TPS) has added 5th vertical

Non-core banking products expected to increase contribution in 2014

Beating the competition

Taking market share

<1%	>4%
Market growth in 2013	Temenos growth in 2013

Extending our lead

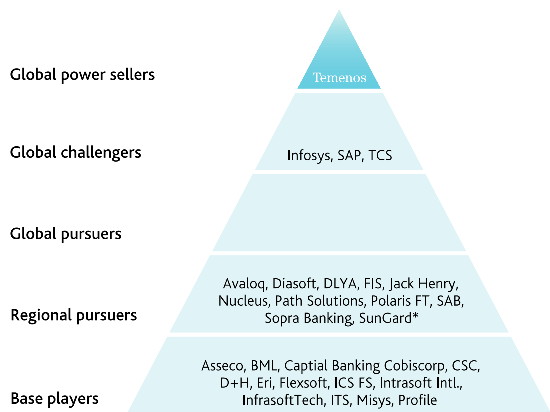
Product	Sales	Delivery
• Best products • Best roadmap	• Unrivalled referenceability • A strong partner channel	• Rich methodologies • The right partners

We are extending our leadership

3rd party validation

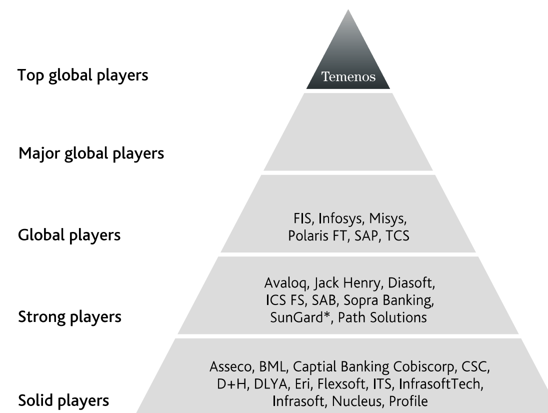
- Sole vendor at the top of both pyramids
- 9th consecutive year as “Global Power Seller”

New-named clients



*SunGard was successful outside of core banking.

All counted deals



*SunGard had a strong focus outside of core banking.

- 1st position – 15th year in top 2 places
- Twice number of deals of nearest competitor

Taking market share in a consolidating marketplace

Source: Forrester “Global Banking Platform deals 2013”
Source: International Banking Systems “Sales League Table 2014 (results Jan-Dec 2013)”, published March 2014

A proud history of innovation…

GUI	SOA	XML	Open DB	Multi entity	24/7	Process Workflow	Models	Architectural Frameworks	Cloud

1993 → 2012

- Retail banking, Corporate banking, Treasury, Lending, Payments back office, Securities
- Trade finance
- Front office – CRM
- Internet banking
- Insight Business Intelligence
- Treasury Trader
- Arrangement Architecture
- Anti money laundering
- Mobile banking
- Enhanced wealth management
- Insight operational intelligence
- Temenos Connect
- Temenos Payment Suite

A record of industry "firsts"

…extending into the future

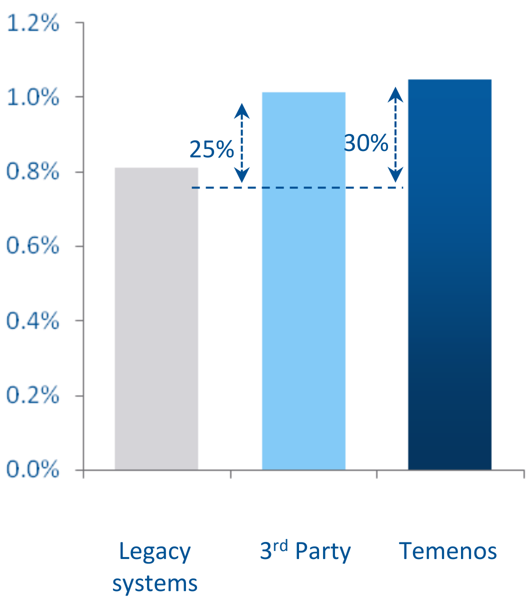
- Advanced Loan Origination
- Trade finance (forfeiting & factoring)
- Loan collections & leasing
- Relationship-based pricing
- Smart order entry and pre-trade compliance
- Supply chain finance
- Cloud & Mobile BI
- Basel III
- Marketplace

Compelling and unrivalled roadmap

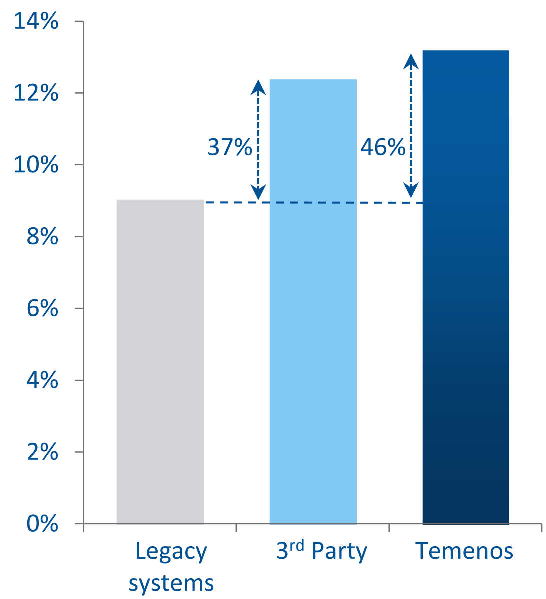
The most profitable banks run Temenos

Performance of Temenos customers compared to banks
using both other third-party systems and legacy applications

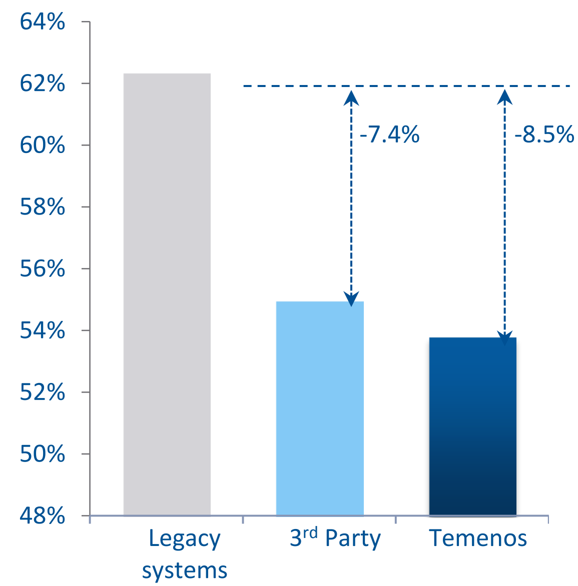
Return on assets



Return on capital



Cost / income



Data taken from white paper, "Bridging the Profitability Gap", co-written with Deloitte.

Better results with 3rd party systems, even better results with Temenos

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Overview of 2013

Strong licence growth, with momentum building through the year – taking market share

Strong growth in Europe, our largest market, and across MEA and APAC

Core banking strong, supported by multi-product offering

Services strategy delivering with lower contribution from services and improved margin

Non-IFRS EBIT margin above the top of guidance

Strong cash conversion and DSO reduction

Highly strategic acquisition in US

Significant new product launches including the Temenos Payment Suite

2013 performance provides greater confidence for medium term plan

Q4 and FY 2013 financial highlights

Q4 LFL software licencing growth of 15% drives 10% FY 2013 growth, top end of guidance

Lower services contribution to group revenues and 7.8% points improvement in LFL FY 2013 non-IFRS services margin

Better revenue mix and lower fixed cost base delivers FY 2013 non-IFRS EBIT up 30%; non-IFRS EBIT margin up 4.9% points to 24.1%, above the top of guidance

FY 2013 non-IFRS EPS up 36%

FY 2013 operating cash inflow of USD 169.3m with cash conversion of 119% ahead of guidance; DSOs reduced by 28 days to 198 days

Strength of operational performance and cashflows supported 2013 buyback of USD 54m and supports 25% increase in dividend to CHF 0.35 (2012: CHF 0.28)

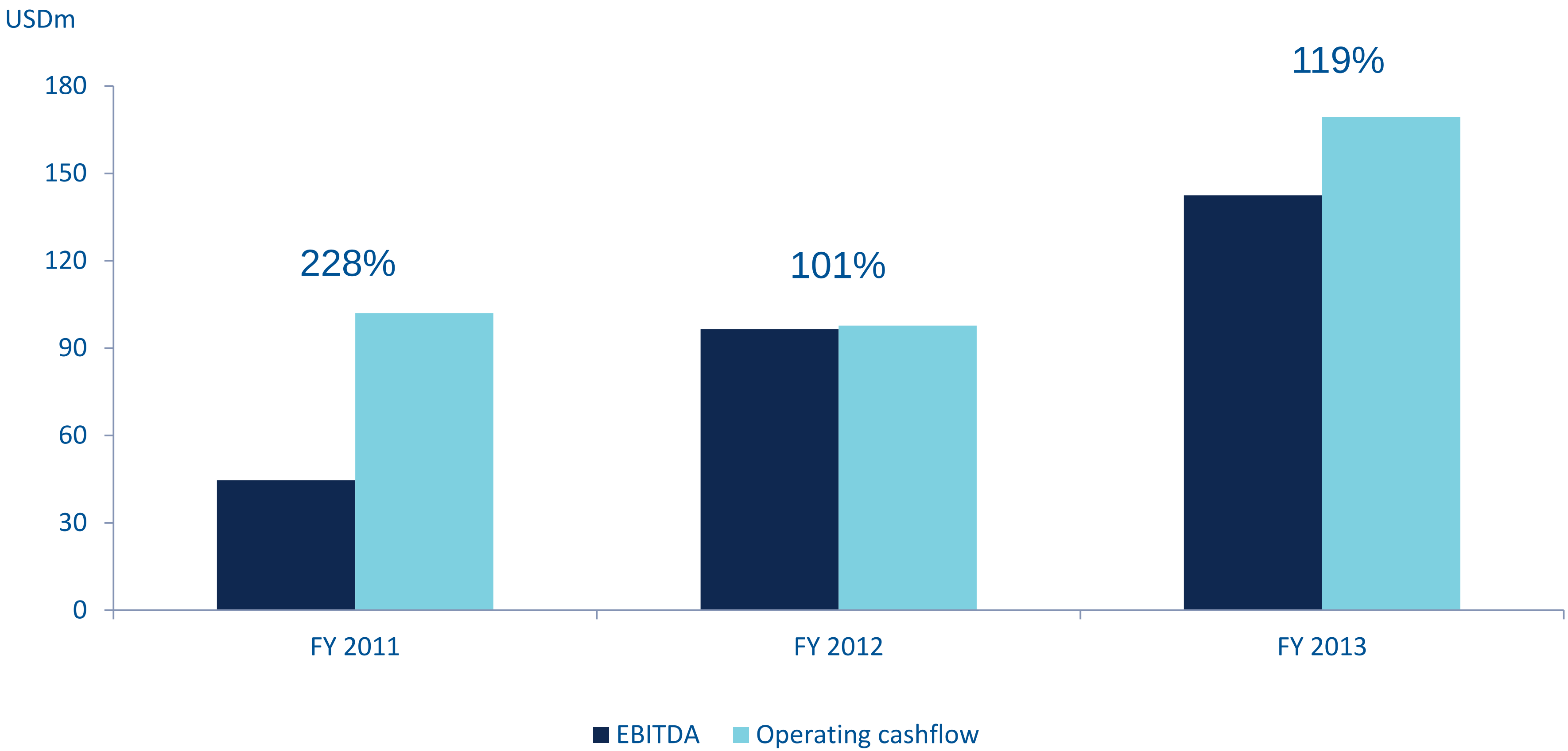
Delivering significant shareholder value

Non-IFRS income statement - operating

In USDm	Q4 13	Q4 12	Y-o-Y	FY 13	FY 12	Y-o-Y
Software licensing	54.8	47.9	14.3%	137.8	125.1	10.1%
SaaS	1.6	0.0	NA	4.8	0.0	NA
Total software licensing	**56.3**	**47.9**	**17.6%**	**142.6**	**125.1**	**13.9%**
Maintenance	55.9	52.8	5.8%	212.5	201.7	5.4%
Services	32.4	33.5	-3.3%	112.7	123.4	-8.7%
Total revenue	**144.6**	**134.2**	**7.7%**	**467.8**	**450.2**	**3.9%**
Non-IFRS operating costs	91.1	86.0	5.8%	355.0	363.7	-2.4%
Non-IFRS EBIT	**53.5**	**48.2**	**11.2%**	**112.8**	**86.5**	**30.4%**
Margin	37.0%	35.9%	1.1% pts	24.1%	19.2%	4.9% pts
Non-IFRS EBITDA	**63.7**	**56.4**	**12.9%**	**149.5**	**120.8**	**23.8%**
Margin	44.1%	42.1%	2.0% pts	32.0%	26.8%	5.1% pts
Non-IFRS services margin	**11.7%**	**8.7%**	**3.1% pts**	**-3.7%**	**-11.5%**	**7.8% pts**

A strong operating performance

Cash conversion



Continued strong cash conversion driven by DSOs reduction of 28 days

2014 guidance

Software licensing growth of 10% to 15% (implying software licensing revenue of USD 152m to USD 158m)*

Non-IFRS revenue growth of 5% to 10% (implying revenue of USD 491m to USD 515m)*

Non-IFRS EBIT margin of 25.1% (implying non-IFRS EBIT of USD 123m to USD 129m)*

100%+ conversion of EBITDA into operating cashflow

Tax rate of 17% to 18%

* Currency assumptions and definitions of IFRS in Appendix to Q4 and FY 2013 results presentation

2014 guidance comfortably in line with medium term plan

Growth in 2014 and beyond

By geography

- Europe continuing to grow
- MEA and APAC biggest contributors to growth
- Strong growth from Americas but from a low base

By product

- Core banking continuing to grow
- Contribution from multi-product offer to increase from 25% in 2013 to 30% in 2014
  - Strong growth from PWM, BI and Channels
  - Only small contribution from TPS in 2014, accelerating in medium term

By new / existing

- Realising installed base opportunity
  - cross-selling of multi-product offering
  - relicensing opportunity
- Focus on strategic accounts

Relicensing

- Provides opportunity to engage
- Hard to distinguish between relicensing and new sales so will not separately disclose
- Lower contribution in 2014 than in 2013, to accelerate in medium term

Multiple levers for growth

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Medium term targets announced in February 2013

Non-IFRS revenue growth of 5%+ pa with

- Licence growth of 10%+ pa
- Services contributing 20% to 25% of group revenue and be profitable

Non-IFRS EBIT margin improvement of 100 to 150bps on average pa

Cash conversion over 100% pa

DSOs reducing by 10 to 15 days pa

Tax rate of 17% to 18%

Ambitious plan to generate stakeholder value

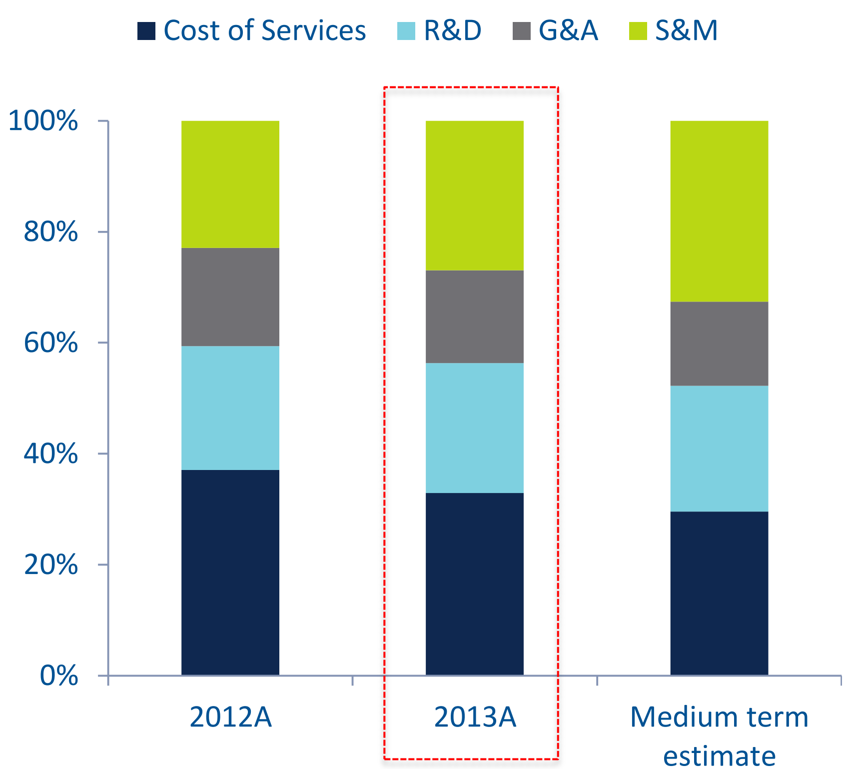
Delivering on our medium term targets

Software licensing	Services	Margin	Cash & DSOs
Faster recovery in Europe	Higher growth of "premium" services	Faster improvement in revenue mix	Faster recovery of old balances
Return of larger core banking deals, especially in Europe	Faster shift of implementations to partners	Faster improvement in services margin	More sales to existing customers
More licences from relicensing customers than expected in 2013		Lower cost base delivered	Reduced implementation times

Over-delivering on many key metrics

A view on costs

Cost breakdown



- Cost of services falling as % of revenue: focus on "premium" services and leveraging fixed costs
- R&D falling as % of revenue (although increasing in actual amounts): exploiting scale synergies and productivity improvements and absorbing increasing amortisation of capitalised development
- G&A falling as % of revenue: leveraging fixed costs of running an already global business
- S&M rising as % of revenue: significant investment drives licencing growth

Cost base moving towards target model

Year-on-year margin expansion

100-150bps of margin expansion on average per annum in the medium term

Margin improvement to be driven by

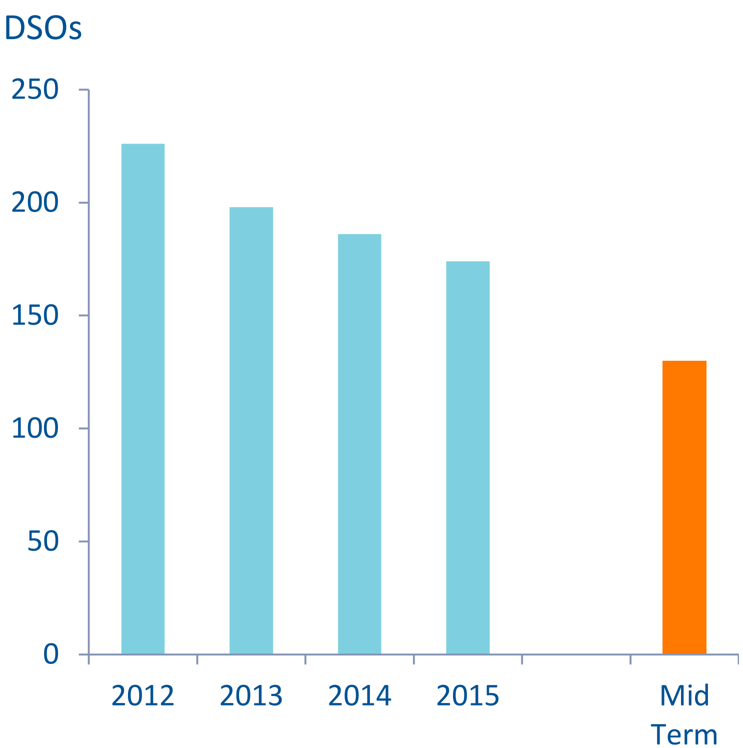
- better revenue mix
- improving services margin
- economies of scale

Due to the headwind in 2014 and 2015 of increased amortisation of capitalised development costs, EBITDA will grow faster than EBIT

Licence growth funds investment; incremental maintenance delivers margin expansion

Significant margin expansion

High quality earnings



* 2014 and 2015 DSOs based on reduction of 12.5 days each year, at the midpoint of guidance

100%+ conversion of EBITDA into operating cashflow driven by quality of earnings

- EBITDA growing faster that EBIT
- cash growing faster than profit

10 to 15 days reduction in Days Sales Outstanding (DSOs) per annum driven by

- reducing implementation time
- higher proportion of sales to existing customers (i.e. cross selling opportunity to drive better terms)
- continued expansion of partner programme
- recovery of old balances

Significant growth in operating cash, coupled with an efficient tax and financing structure, to drive free cashflow

DSOs expected to reach 130 in medium term

Dividend

Temenos is highly cash generative with a strong balance sheet which enables

- servicing of our debt obligations; and
- investment in the business, including industry leading R&D spend; and
- funding for targeted acquisitions; and
- returning value to stakeholders

As a consequence, in 2013 the Board initiated regular dividend payments

Subject to shareholder approval at the AGM on 28 May 2014, Temenos intends to pay an annual dividend of CHF 0.35 on 5 June 2014. The dividend record date will be set on 4 June 2014 with the shares trading ex-dividend on 2 June 2014

Temenos policy is to distribute a sustainable to growing dividend

Dividend reflects maturity of the business

Key takeaways

We have delivered on our commitments

Our market opportunity is massive… and has increased with the launch of TPS

The industry is undergoing a structural shift - the fundamental growth drivers remain

We have the solutions to meet the industry's needs and a compelling roadmap

The competitive environment is changing - we are consolidating and extending our lead

Our delivery is constantly improving with rich methodologies and the right partners

Revenue growth and operational leverage driving strong earnings and cash generation

Delivering growth

Thank you
www.temenos.com